# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# **FORM 10-Q**

(Mark One)

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

# FOR THE QUARTERLY PERIOD ENDED March 31, 2023

or

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM\_\_\_\_\_ to\_\_\_\_\_

**COMMISSION FILE NUMBER 001-4147** 

# **Treasure Global Inc**

(Exact name of registrant as specified in its charter)

Delaware		36-4965082						
(State or other jurisdiction of		(I.R.S. Employer						
incorporation or organization)		Identification No.)						
276 5th Avenue, Suite 704 #739, New York, New York 10001		+6012 643 7688						
(Address of principal executive offices) (Zip Code)		ant's telephone number, including area code)						
Securities r	egistered pursuant to Section 12(b) of the Act	t:						
		Name of each exchange on						
Title of each class	Trading Symbol(s)	which registered						
Common Stock, par value \$0.00001 per share	TGL	The Nasdaq Stock Market LLC						
Indicate by check mark whether the registrant has submitted electro (§232.405 of this chapter) during the preceding 12 months (or for such Indicate by check mark whether the registrant is a large accelerated company. See the definitions of "large accelerated filer," "accelerated f	shorter period that the registrant was required filer, an accelerated filer, a non-accelerated	d to submit such files). Yes x No " filer, a smaller reporting company, or an emerging growth						
Large accelerated filer	Accelerated filer	-						
Non-accelerated filer x	Smaller reporting company	Х						
	Emerging growth company	X						
If an emerging growth company, indicate by check mark if the registra accounting standards provided pursuant to Section 13(a) of the Exchange		tion period for complying with any new or revised financial						
Indicate by check mark whether the registrant is a shell company (as de	fined in Rule 12b-2 of the Exchange Act) Yes	s ¨ No x						
As of May 7, 2023, the registrant had a total of 17,573,830 shares of its	common stock, par value \$0.00001 per share	e, issued and outstanding.						

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## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends impacting the financial condition of our business. Forward-looking statements should not be read as a guarantee of future performance or results and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved. Forward-looking statements are based on information available at the time those statements are made and/or management's good faith belief as of that time with respect to future events and are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements.

Forward-looking statements include all statements that are not historical facts. In some cases, you can identify forward-looking statements by terms such as "may," "will," "should," "could," "would," "expect," "intend," "seek," "plan," "anticipate," "believe," "estimate," "project," "predict," "potential," "might," "forecast," "continue," or the negative of those terms, and similar expressions and comparable terminology intended to reference future periods. Forward-looking statements include, but are not limited to, statements about:

Our ability to effectively operate our business segments;

Our ability to manage our research, development, expansion, growth and operating expenses;

Our ability to evaluate and measure our business, prospects and performance metrics;

Our ability to compete, directly and indirectly, and succeed in our highly competitive industry;

Our ability to respond and adapt to changes in technology and customer behavior; and

Our ability to protect our intellectual property and to develop, maintain and enhance a strong brand.

Should one or more of these risks or uncertainties materialize, or should the underlying assumptions prove incorrect, actual results may differ significantly from those anticipated, believed, estimated, expected, intended or planned.

Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We cannot guarantee future results, levels of activity, performance or achievements. Accordingly, the forward-looking statements in this Quarterly Report on Form 10-Q should not be regarded as representations that the results or conditions described in such statements will occur or that our objectives and plans will be achieved, and we do not assume any responsibility for the accuracy or completeness of any of these forward-looking statements.

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# PART I – FINANCIAL INFORMATION

# ITEM 1. UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

# TREASURE GLOBAL INC. AND SUBSIDIARY UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

	March 31, 2023 (Unaudited)			June 30, 2022
ASSETS		<u> </u>		
CURRENT ASSETS				
Cash and cash equivalents	\$	4,094,673	\$	1,845,232
Accounts receivable, net		43,271		-
Inventories		213,761		216,069
Other receivable and other current assets		486,105		8,780
Prepayments		381,519		203,020
Total current assets		5,219,329		2,273,101
NON-CURRENT ASSETS		227 100		227 (45
Property and equipment, net		337,198		337,645
Operating lease right-of-use asset		63,179		-
Deferred offering costs		-		93,536
Other asset, non-current		66,878		-
Total non-current assets		467,255		431,181
TOTAL ASSETS	\$	5,686,584	\$	2,704,282
		, - ,	-	, , , , , ,
LIABILITIES AND STOCKHOLDERS' DEFICIENCY				
CURRENT LIABILITIES				
Related party loan, current portion	\$	4,728	\$	4,505
Insurance loan		238,686		-
Convertible notes payable, net of unamortized discounts of \$137,693 and \$717,260 as of March 31, 2023 and June 30, 2022, respectively		1,862,307		10,954,042
Convertible notes payable, related parties		-		2,437,574
Loans from third parties		-		1,417,647
Account payable		-		25,397
Account payable, related parties		-		14,326
Customer deposits		134,452		73,317
Contract liability		44,347		56,757
Other payables and accrued liabilities		418,804		1,161,860
Other payables, related parties		14,612		-
Amount due to related parties		331,614		2,060,088
Operating lease liability		35,636		-
Income tax payables		4,495		16,445
Total current liabilities		3,089,681		18,221,958
NON-CURRENT LIABILITIES		07.540		
Operating lease liability, non-current		27,543		-
Related party loan, non-current portion		9,917		13,883
Senior note		-		65,000
Total non-current liabilities		37,460		78,883
TOTAL LIABILITIES		3,127,141		18,300,841
COMMITMENTS AND CONTINGENCIES (NOTE 15)				
STOCKHOLDERS' EQUITY (DEFICIENCY)				
Common stock, par value \$0.00001; 150,000,000 shares authorized, 17,573,830 and 10,545,251 shares issued and				
outstanding as of March 31, 2023 and June 30, 2022, respectively		176		105
Additional paid-in capital		30,896,963		4,020,552
Accumulated deficit		(28,326,321)		(19,715,740)
Accumulated other comprehensive (loss) income		(11,375)		98,524
TOTAL STOCKHOLDERS' EQUITY (DEFICIENCY)		2,559,443		(15,596,559)
IVIALSIVERIOLDERS EQUIT (DEFICIENCI)		2,339,445		(13,390,339)
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIENCY)	\$	5,686,584	\$	2,704,282

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# TREASURE GLOBAL INC. AND SUBSIDIARY UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

	For	For the Three Months Ended March 31		nded March 31,	Fo	r the Nine Montl	hs Ended March 31		
		2023		2022		2023		2022	
REVENUES	\$	18,152,113	\$	21,096,379	\$	54,152,621	\$	63,440,380	
COST OF REVENUES		(18,004,280)		(21,080,872)		(53,700,540)		(63,213,814)	
GROSS PROFIT		147,833		15,507		452,081		226,566	
SELLING		(1,174,925)		(1,405,495)		(3,734,255)		(5,022,545)	
GENERAL AND ADMINISTRATIVE		(1,369,369)		(822,644)		(3,035,688)		(1,888,511)	
RESEARCH AND DEVELOPMENT		(105,961)		(68,345)		(403,191)		(261,567)	
STOCK-BASED COMPENSATION		(380,000)		(321,057)		(819,332)		(962,938)	
TOTAL OPERATING EXPENSES		(3,030,255)		(2,617,541)		(7,992,466)		(8,135,561)	
LOSS FROM OPERATIONS		(2,882,422)		(2,602,034)		(7,540,385)		(7,908,995)	
OTHER (EXPENSE) INCOME									
Other income, net		1,329		24,295		37,695		61,444	
Interest expense		(8,220)		(406,187)		(50,060)		(813,100)	
Amortization of debt discount		(25,255)		(237,764)		(1,023,331)		(489,771)	
TOTAL OTHER EXPENSE, NET		(32,146)		(619,656)		(1,035,696)		(1,241,427)	
LOSS BEFORE INCOME TAXES		(2,914,568)		(3,221,690)		(8,576,081)		(9,150,422)	
PROVISION FOR INCOME TAXES		(11,500)		(3,900)		(34,500)		(12,600)	
NET LOSS		(2,926,068)		(3,225,590)		(8,610,581)		(9,163,022)	
OTHER COMPREHENSIVE INCOME (LOSS)									
Foreign currency translation adjustment		(24,621)		13,935		(109,899)		(23,139)	
COMPREHENSIVE LOSS	\$	(2,950,689)	\$	(3,211,655)	\$	(8,720,480)	\$	(9,186,161)	
LOSS PER SHARE									
Basic and diluted	\$	(0.17)	\$	(0.31)	¢	(0.53)	\$	(0.87)	
Basic and unuted	\$	(0.17)	\$	(0.31)	\$	(0.53)	\$	(0.87)	
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING									
Basic and diluted		17,319,862		10,545,251	_	16,164,236		10,544,402	

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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# TREASURE GLOBAL INC. AND SUBSIDIARY UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGE IN STOCKHOLDERS' EQUITY (DEFICIENCY)

	COMMO Number of shares	N ST	OCK Par value		ADDITIONAL PAID IN CAPITAL	AC	CCUMULATED DEFICIT	COM	CUMULATED OTHER IPREHENSIVE COME (LOSS)		TOTAL OCKHOLDERS' EQUITY DEFICIENCY)
Balance as of June 30, 2022	10,545,251	\$	105	\$	4,020,552	\$	(19,715,740)	\$	98,524	\$	(15,596,559)
Beneficial conversion feature from											
issuance of convertible notes	-		-		537,383		-		-		537,383
Net loss	-		-		-		(3,672,348)		-		(3,672,348)
Issuance of common stock - non-											
employee stock compensation	109,833		1		439,331		-		-		439,332
Conversion of convertible note											
payable	3,799,801		38		14,097,376		-		-		14,097,414
Conversion of convertible note											
payable, related parties	376,088		4		2,437,570		-		-		2,437,574
Issuance of common stock in initial											
public offering, net of issuance costs	2,300,000		23		7,951,202		-		-		7,951,225
Fair value of warrants issued in											
initial public offering	-		-		175,349		-		-		175,349
Issuance of warrants - non- employee											
stock compensation	-		-		856,170		-		-		856,170
Cashless exercise of warrants- non-					, i i i i i i i i i i i i i i i i i i i						, í
employee stock compensation into											
common stock	157,143		2		(2)		-		-		-
Foreign currency translation	,										
adjustment	-		-		-		_		(135,276)		(135,276)
Balance as of September 30, 2022	17,288,116	\$	173	\$	30,514,931	\$	(23,388,088)	\$	(36,752)	\$	7,090,264
Net loss	-		_		-		(2,012,165)	•	-		(2,012,165)
Foreign currency translation							()- ))				()- ) )
adjustment	-		-		-		-		49,998		49,998
Balance as of December 31, 2022	17,288,116	\$	173	\$	30,514,931	\$	(25,400,253)	\$	13,246	\$	5,128,097
Beneficial conversion feature from	, ,				, ,				,		, ,
issuance of convertible note	-		-		2,035		-		-		2.035
Net loss	-		-		-		(2,926,068)		-		(2,926,068)
Issuance of common stock - non-											
employee stock compensation	285,714		3		379,997		-		-		380,000
Foreign currency translation	,/		-								, *
adjustment	_		-		-		-		(24,621)		(24,621)
Balance as of March 31, 2023	17,573,830	\$	176	\$	30.896.963	\$	(28,326,321)	\$	(11,375)	\$	2.559.443
Summer us of march 51, 2025	17,575,050	Ŷ	170	Ψ	50,070,705	Ψ	(20,520,521)	4	(11,575)	Ψ	2,227,113

	COMMO Number of shares	N ST	OCK Par value	I	ADDITIONAL PAID IN CAPITAL	AC	CCUMULATED DEFICIT	CUMULATED OTHER APREHENSIVE LOSS	TOTAL OCKHOLDERS' DEFICIENCY
Balance as of June 30, 2021	10,312,585	\$	103	\$	1,504,950	\$	(7,969,726)	\$ (55,850)	\$ (6,520,523)
Net loss	-		-		-		(2,773,441)	-	(2,773,441)
Issuance of common stock - non- employee stock compensation Foreign currency translation	232,666		2		320,821		-	-	320,823
adjustment	-		-		-		-	(12,807)	(12,807)
Balance as of September 30, 2021	10,545,251	\$	105	\$	1,825,771	\$	(10,743,167)	\$ (68,657)	\$ (8,985,948)
Non-employee stock compensation	-		-		321,058		-	-	321,058
Net loss	-		-		-		(3,163,991)	-	(3,163,991)
Foreign currency translation adjustment		_	-	_	-		<u>-</u>	 (24,267)	 (24,267)
Balance as of December 31, 2021	10,545,251	\$	105	\$	2,146,829	\$	(13,907,158)	\$ (92,924)	\$ (11,853,148)
Beneficial conversion feature from issuance of convertible notes	-		_		518,295		-	-	518,295
Non-employee stock compensation	-		-		321,056		-	-	321,056
Net loss	-		-		-		(3,225,590)	-	(3,225,590)
Foreign currency translation adjustment	_		_		_			13,935	13,935
Balance as of March 31, 2022	10,545,251	\$	105	\$	2,986,180	\$	(17,132,748)	\$ (78,989)	\$ (14,225,452)
				_				 	 

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# TREASURE GLOBAL INC. AND SUBSIDIARY UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Nine Mont	hs End	· · · · · · · · · · · · · · · · · · ·
CASH FLOWS FROM OPERATING ACTIVITIES:	2023		2022
Net loss	\$ (8,610,581)	\$	(9,163,022
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation	83,664		35,033
Amortization of debt discount	1,023,331		489,771
Amortization of operating right-of-use asset	25,548		-
Recovery of doubtful accounts, net	-		(25,430)
Stock-based compensation	819,332		962,937
Change in operating assets and liabilities Accounts receivables	(42,628)		106,971
Accounts receivables, a related party	(42,628)		(14,851
Inventories	2,009		299,638
Other receivable and other current assets	(275,801)		2,723
Prepayments	(176,201)		(203,692
Accounts payable	(170,201) (24,990)		365,879
Accounts payable, related parties	(14,095)		(42,469
Customer deposits	60,318		(45,471
Customer deposits, related parties			69,882
Contract liability	(12,155)		109,178
Other payables and accrued liabilities	137,010		1,126,978
Other payable, related party	14,395		-
Operating lease liability	(25,548)		-
Income tax payables	(11,950)		345
Net cash used in operating activities	(7,028,342)		(5,925,600
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchases of equipment	(83,639)		(251,069
Net cash used in investing activities	(83,639)		(251,069
CASH FLOWS FROM FINANCING ACTIVITIES:			
Payments of deferred offering cost	(15,000)		(47,983
Proceeds from issuance of common stock in initial public offering	8,235,109		-
Principal payment of insurance loan	(25,876)		-
Payments of related party loan	(3,666)		(4,218
Proceeds from issuance of convertible notes	4,512,092		3,971,311
Proceeds from issuance of convertible notes, related parties	-		1,037,574
Repayment of senior note	(65,000)		-
Repayment to related parties	(1,728,225)		(28,796
Proceeds from third party loans	558,084		-
Repayment to third party loans	(1,952,911)		-
Net cash provided by financing activities	9,514,607		4,927,888
EFFECT OF EXCHANGE RATE ON CASH AND CASH EQUIVALENTS	(153,185)		(61,847
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	2,249,441		(1,310,628
CASH AND CASH EQUIVALENTS, beginning of period	1,845,232		2,843,398
		<u>^</u>	
CASH AND CASH EQUIVALENTS, end of period	\$ 4,094,673	\$	1,532,770
SUPPLEMENTAL CASH FLOWS INFORMATION			
Income taxes paid	\$ 46,450	\$	-
Interest paid	\$ 42,998	\$	130,686
SUPPLEMENTAL NON-CASH FLOWS INFORMATION			
Offering costs paid in the prior period	\$ 93,536	\$	
Beneficial conversion feature resulted from issuance of convertible notes	\$ 539,418	\$	518,295
Fair value of warrants issued to underwriter	\$ 175,349	\$	-, - 3
Fair value of warrants issued to under when	\$ 175,549 \$ 856,170	\$	-
Fair value of common stock issued to consultant	\$ 439,332	\$	-
Recognition of operating right-of-use asset and lease liability	\$ 87,788	\$	
Conversion of convertible note payable, net of unamortized discounts	\$ 14,097,414	\$	
	Ф <u>2427 574</u>	¢	
Conversion of convertible note payable, related parties	\$ 2,437,574	\$	-

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

## TREASURE GLOBAL INC AND SUBSIDIARY

### Note 1 - Nature of business and organization

Treasure Global Inc. ("TGI" or the "Company") is a holding company incorporated on March 20, 2020, under the laws of the State of Delaware. The Company has no substantive operations other than holding all of the outstanding shares of Gem Reward Sdn. Bhd. ("GEM"), which was established under the laws of the Malaysia on June 6, 2017, through a reverse recapitalization.

On March 11, 2021, TGI completed a reverse recapitalization ("Reorganization") under common control of its then existing stockholders, who collectively owned all of the equity interests of GEM prior to the Reorganization through a Share Swap Agreement. GEM is under common control of the same stockholders of TGI through a beneficial ownership agreement, which results in the consolidation of GEM and has been accounted for as a Reorganization of entities under common control at carrying value. Before and after the Reorganization, the Company, together with its sole subsidiary is effectively controlled by the same stockholders, and therefore the Reorganization is considered as a recapitalization of entities under common control in accordance with Accounting Standards Codification ("ASC") 805-50-25. The consolidation of the Company and its sole subsidiary have been accounted for at historical cost and prepared on the basis as if the aforementioned transactions had become effective as of the beginning of the first period presented in the accompanying consolidated financial statements in accordance with ASC 805-50-45-5.

The Company, through its wholly owned subsidiary, GEM, engages in the payment processing industry and operate an online-to-offline ("O2O") e-commerce platform known as "ZCITY". The Company has extensive business interests in creating an innovative O2O e-commerce platform with an instant rebate and affiliate cashback program business model, focusing on providing a seamless payment solution and capitalizing on big data using artificial intelligence technology. The Company's proprietary product is an internet application (or "app") called "ZCITY App". ZCITY App drives user app download and transactions by providing instant rebate and cashback. The Company aims to transform and simplify a user's e-payment gateway experience by providing great deals, rewards and promotions with every use in an effort to make it Malaysia's top reward and payment gateway platform.

The accompanying unaudited condensed consolidated financial statements reflect the activities of TGI and its wholly owned subsidiary, GEM.

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## Note 2 - Summary of significant accounting policies

### Going concern

In assessing the Company's liquidity and substantial doubt about its ability to continue as a going concern, the Company monitors and analyzes cash on-hand and operating expenditure commitments. The Company's liquidity needs are to meet working capital requirements and operating expense obligations. To date, the Company financed its operations primarily through cash flows from contribution from stockholders, issuance of convertible note from third parties and related parties, related parties loans, and its initial underwritten public offering (the "Offering").

The Company's management has considered whether there is substantial doubt about its ability to continue as a going concern due to (1) recurring loss from operations of approximately \$2.9 million and \$7.5 million for three and nine months ended March 31, 2023, respectively, (2) accumulated deficit of approximately \$28.3 million as of March 31, 2023; and (3) net operating cash outflow of approximately \$7.0 million for the nine months ended March 31, 2023.

On August 15, 2022, the Company closed its Offering of 2,300,000 shares of common stock, par value \$0.00001 per share, at \$4.00 per share. The Company received aggregate net proceeds from the closing of approximately \$8.2 million, after deducting underwriting discounts and commissions and fees, and other estimated offering expenses.

On February 28, 2023, The Company issue a convertible note, to a third party, in the principal amount of \$2,000,000. Upon completion of this transaction, The Company received \$1,840,000 net proceed from the third-party net of debt discount. The convertible note accrues or will accrue interest at 4% per annum and has a 12-month term.

Despite of receiving the net proceeds from its initial underwritten public offering and issuance of convertible note, the Company's management is of the opinion that it will not have sufficient funds to meet the Company's working capital requirements and debt obligations as they become due starting from one year from the date of this report due to the recurring loss. Therefore, the management has determined there is substantial doubt about its ability to continue as a going concern. If the Company is unable to generate significant revenue, the Company may be required to curtail or cease its operations. Management is trying to alleviate the going concern risk through the following sources:

Equity financing to support its working capital;

Other available sources of financing (including debt) from Malaysian banks and other financial institutions; and

Financial support and credit guarantee commitments from the Company's related parties.

There, however, is no guarantee that the substantial doubt about the Company's ability to continue as a going concern will be alleviated.

## Basis of presentation

The accompanying unaudited condensed consolidated financial statements of the Company has been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") and pursuant to the rules and regulations of the SEC and pursuant to Regulation S-X. Certain information and footnote disclosures, which are normally included in annual financial statements prepared in accordance with U.S. GAAP, have been omitted pursuant to those rules and regulations. The unaudited financial information should be read in conjunction with the audited financial statements and the notes thereto, included in the Form 10-K for the fiscal year ended June 30, 2022.

In the opinion of management, all adjustments (including normal recurring adjustments) necessary to present a fair statement of the Company's unaudited financial position as of March 31, 2023, its unaudited results of operations for the three and nine months ended March 31, 2023 and 2022, and its unaudited cash flows for the nine months ended March 31, 2023 and 2022, as applicable, have been made. The unaudited results of operations are not necessarily indicative of the operating results for the full fiscal year or any future periods.

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# Principles of consolidation

The unaudited condensed consolidated financial statements include the accounts of the Company and include the assets, liabilities, revenues and expenses of the subsidiary. All inter-company accounts and transactions have been eliminated in consolidation.

Subsidiary is entity in which the Company, directly or indirectly, controls more than one half of the voting power; or has the power to govern the financial and operating policies, to appoint or remove the majority of the members of the board of directors, or to cast a majority of votes at the meeting of directors.

### Enterprise wide disclosure

The Company's chief operating decision-makers (i.e., chief executive officer and his direct reports) review financial information presented on a consolidated basis, accompanied by disaggregated information about revenues by different revenues streams for purposes of allocating resources and evaluating financial performance. There are no segment managers who are held accountable for operations, operating results and plans for levels or components below the consolidated unit level. Based on qualitative and quantitative criteria established by ASC 280, "Segment Reporting", the Company considers itself to be operating within one reportable segment.

## Use of estimates

The preparation of unaudited condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the date of the unaudited condensed consolidated financial statements and the reported amounts of revenues and expenses during the periods presented. Significant accounting estimates reflected in the Company's unaudited condensed consolidated financial statements include allowance for doubtful accounts, allowance for inventories obsolescence, useful lives of property and equipment, impairment of long-lived assets, allowance for deferred tax assets, fair value of convertible note, fair value or valuation of warrants and uncertain tax position. Actual results could differ from these estimates.

## Foreign currency translation and transaction

Transactions denominated in currencies other than the functional currency are translated into the functional currency at the exchange rates prevailing at the dates of the transaction. Monetary assets and liabilities denominated in currencies other than the functional currency are translated into the functional currency using the applicable

exchange rates at the balance sheet dates. The resulting exchange differences are recorded in the Unaudited Condensed Consolidated Statements of Operations and Comprehensive Loss. The reporting currency of the Company is United States Dollars ("US\$") and the accompanying unaudited condensed consolidated financial statements have been expressed in US\$. The Company's subsidiary in Malaysia conducts its businesses and maintains its books and record in the local currency, Malaysian Ringgit ("MYR" or "RM"), as its functional currency. In general, for consolidation purposes, assets and liabilities of its subsidiary whose functional currency is not US\$ are translated into US\$, in accordance with ASC Topic 830-30, "Translation of Financial Statement", using the exchange rate on the balance sheet date. Revenues and expenses are translated at average rates prevailing during the period. The gains and losses resulting from translation of financial statements of foreign subsidiary are recorded as a separate component of accumulated other comprehensive gain or loss within the unaudited condensed consolidated statements of changes in stockholders' equity. Cash flows are also translated at average translation rates for the periods, therefore, amounts reported on the unaudited condensed consolidated statement of cash flows will not necessarily agree with changes in the corresponding balances on the unaudited condensed consolidated balance sheets.

Translation of foreign currencies into US\$1 have been made at the following exchange rates for the respective periods:

	As o	f
	March 31, 2023	June 30, 2022
Period-end MYR: US\$1 exchange rate	4.41	4.41
	For the Nine Months	ended March 31,
	2023	2022
Period-average MYR: US\$1 exchange rate	4.48	4.19

### Cash and cash equivalents

Cash is carried at cost and represent cash on hand, time deposits placed with banks or other financial institutions and all highly liquid investments with an original maturity of three months or less. Cash equivalents consist of funds received from customer, which funds were held at the third-party platform's fund account, and which are unrestricted and immediately available for withdrawal and use.

#### Accounts receivable, net

Accounts receivable are recorded at the invoiced amount less an allowance for any uncollectible accounts and do not bear interest, which are due after 30 days. Accounts receivable include money due from agent subscription and sales of health care product on its ZCITY platform. Management reviews the adequacy of the allowance for doubtful accounts on an ongoing basis, using historical collection trends and aging of receivables. Management also periodically evaluates individual customer's financial condition, credit history, and the current economic conditions to make adjustments in the allowance when it is considered necessary. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. The Company's management continues to evaluate the reasonableness of the valuation allowance policy and update it if necessary. As of March 31, 2023 and June 30, 2022, the Company recorded \$227 of allowance for doubtful account.

For the three and nine months ended March 31, 2023, the Company did not record additional allowance or recovered doubtful account from account receivable.

For the three and nine months ended March 31, 2022, the Company recovered doubtful account from account receivable amounted to \$0 and \$25,430, respectively.

#### Inventories

Inventories are stated at the lower of cost or net realizable value, cost being determined on a first-in-first-out method. Costs include gift card or "E-voucher" pin code which are purchased from the Company's suppliers as merchandized goods or store credit. Costs also included health care products which are purchased from the Company's suppliers as merchandized goods. Management compares the cost of inventories with the net realizable value and if applicable, an allowance is made for writing down the inventory to its net realizable value, if lower than cost. On an ongoing basis, inventories are reviewed for potential write-down for estimated obsolescence or unmarketable inventories which equals the difference between the costs of inventories and the estimated net realizable value based upon forecasts for future demand and market conditions. When inventories are written-down to the lower of cost or net realizable value, it is not marked up subsequently based on changes in underlying facts and circumstances. For the three and nine months ended March 31, 2023 and 2022, no write-down for inventory.

## Other receivables and other current assets

Other receivables and other current assets primarily include refundable advance to third party service provider and other deposits. Management regularly reviews the aging of receivables and changes in payment trends and records allowances when management believes collection of amounts due are at risk. Accounts considered uncollectable are written off against allowances after exhaustive efforts at collection are made. As of March 31, 2023 and June 30, 2022, no allowance for doubtful account was recorded.

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#### Prepayments

Prepayments and deposits are mainly cash deposited or advanced to suppliers for future inventory purchases. This amount is refundable and bears no interest. For any prepayments determined by management that such advances will not be in receipts of inventories, services, or refundable, the Company will recognize an allowance account to reserve such balances. Management reviews its prepayments on a regular basis to determine if the allowance is adequate, and adjusts the allowance when necessary. Delinquent account balances are written-off against allowance for doubtful accounts after management has determined that the likelihood of collection is not probable. The Company's management continues to evaluate the reasonableness of the valuation allowance policy and update it if necessary. As of March 31, 2023 and June 30, 2022, there was no allowance for the doubtful accounts.

#### Property and equipment, net

Property and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets with no residual value. The estimated useful lives are as follows:

	Expected useful
	lives
Computer and office equipment	5 years
Furniture and fixtures	3-5 years
Motor vehicles	5 years
Leasehold improvement	3 years

The cost and related accumulated depreciation of assets sold or otherwise retired are eliminated from the accounts and any gain or loss is included in the consolidated statements of operations and comprehensive loss. Expenditures for maintenance and repairs are charged to earnings as incurred, while additions, renewals and betterments, which are expected to extend the useful life of assets, are capitalized. The Company also re-evaluates the periods of depreciation to determine whether subsequent events and circumstances warrant revised estimates of useful lives.

#### Impairment for long-lived assets

Long-lived assets, including property and equipment with finite lives are reviewed for impairment whenever events or changes in circumstances (such as a significant adverse change to market conditions that will impact the future use of the assets) indicate that the carrying value of an asset may not be recoverable. The Company assesses the recoverability of the assets based on the undiscounted future cash flows the assets are expected to generate and recognize an impairment loss when estimated undiscounted future cash flows expected to result from the use of the asset plus net proceeds expected from disposition of the asset, if any, are less than the carrying value of the asset. If an impairment is identified, the Company would reduce the carrying amount of the asset to its estimated fair value based on a discounted cash flows approach or, when available and appropriate, to comparable market values. As of March 31, 2023 and June 30, 2022, no impairment of long-lived assets was recognized.

## Deferred offering costs

Deferred offering costs represents costs associated with the Company's Offering on August 15, 2022. The Deferred offering costs had been netted against the proceeds received from the Offering.

## Customer deposits

Customer deposits represent amounts advanced by customers on service order. Customer deposits are reduced when the related sale is recognized in accordance with the Company's revenue recognition policy. Customer deposits also represent unamortized member subscription revenue.

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#### Convertible notes

The Company evaluates its convertible notes to determine if those contracts or embedded components of those contracts qualify as derivatives. The result of this accounting treatment is that the fair value of the embedded derivative is recorded at fair value each reporting period and recorded as a liability. In the event that the fair value is recorded as a liability, the change in fair value is recorded in the statements of operations as other income or expense.

In circumstances where the embedded conversion option in a convertible instrument is required to be bifurcated and there are also other embedded derivative instruments in the convertible instrument that are required to be bifurcated, the bifurcated derivative instruments are accounted for as a single, compound derivative instrument.

If the conversion features of conventional convertible debt provide for a rate of conversion that is below market value at issuance, this feature is characterized as a beneficial conversion feature ("BCF"). A BCF is recorded by the Company as a debt discount pursuant to ASC Topic 470-20 "Debt with Conversion and Other Options." In those circumstances, the convertible debt is recorded net of the discount related to the BCF, and the Company amortizes the discount to interest expense, over the life of the debt.

Upon conversion, the carrying amount of the convertible note, net of the unamortized discount shall be reduced by, if any, the cash (or other assets) transferred and then shall be recognized in the capital accounts to reflect the shares issued and no gain or loss is recognized pursuant to ASC Topic 470-20-40-4.

#### Warrants

The Company accounts for warrants as either equity-classified or liability-classified instruments based on an assessment of the warrant's specific terms and applicable authoritative guidance in Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 480, Distinguishing Liabilities from Equity ("ASC 480") and ASC 815, Derivatives and Hedging ("ASC 815"). The assessment considers whether the warrants are freestanding financial instruments pursuant to ASC 480, meet the definition of a liability pursuant to ASC 480, and whether the warrants meet all of the requirements for equity classification under ASC 815, including whether the warrants are indexed to the Company's own common stock and whether the warrant holders could potentially require "net cash settlement" in a circumstance outside of the Company's control, among other conditions for equity classification. This assessment, which requires the use of professional judgment, is conducted at the time of warrant issuance and as of each subsequent quarterly period end date while the warrants are outstanding.

For issued or modified warrants that meet all of the criteria for equity classification, the warrants are required to be recorded as a component of equity at the time of issuance. As the Company's warrants meet all of the criteria for equity classification, so the Company will classify each warrant as its own equity.

#### Revenue recognition

The Company adopted Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers (ASC Topic 606) for all periods presented. The core principle underlying the revenue recognition of this ASU allows the Company to recognize - revenue that represents the transfer of goods and services to customers in an amount that reflects the consideration to which the Company expects to be entitled in such exchange. This will require the Company to identify contractual performance obligations and determine whether revenue should be recognized at a point in time or over time, based on when control of goods and services transfers to a customer.

To achieve that core principle, the Company applies five-step model to recognize revenue from customer contracts. The five-step model requires that the Company (i) identify the contract with the customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, including variable consideration to the extent that it is probable that a significant future reversal will not occur, (iv) allocate the transaction price to the respective performance obligations in the contract, and (v) recognize revenue when (or as) the Company satisfies the performance obligation.

The Company accounts for a contract with a customer when the contract is committed in writing, the rights of the parties, including payment terms, are identified, the contract has commercial substance and consideration is probable of substantially collection.

Revenue recognition policies for each type of revenue stream are as follows:

#### Product Revenues

- Performance obligations satisfied at a point in time

The Company primarily sells discounted gift cards (or E-vouchers) from retailers, health care products and computer products through individual order directly through the Company's online marketplace platform and its mobile application ("ZCITY"). The Company accounts for the revenue generated from its sales of E-vouchers, health care products and computer products on a gross basis as the Company is acting as a principal in these transactions and is responsible for fulfilling the promise to provide the specified goods, which the Company has control of the goods and has the ability to direct the use of goods to obtain substantially all the benefits. In making this determination, the Company assesses whether it is primarily obligated in these transactions, is subject to inventory risk, has latitude in establishing prices, or has met several but not all of these indicators in accordance with ASC 606-10-55-36 through 40. The Company determined that it is primarily responsible for fulfilling the promise to provide the specified good as the Company directly purchases and pays for in full the applicable E-voucher, health care products. Meanwhile, the Company maintained an average 2.1 days of sales during the nine months ended March 31, 2023, which demonstrate the Company purchased the products from vendors. In addition, the Company cannot return the products due to lack of sales which demonstrated that the company is subject to inventory risk, and it has discretion in establishing the price of the products which has demonstrated that the Company has control or price and obtain substantially all of the remaining benefits. The Company as a principal in the endors due to lack of sales which demonstrate the use of that good or service and obtain substantially all to the customers as the ownership of the products due to lack of sales which demonstrated that the company is subject to inventory risk, and it has discretion in establishing the price of the products which has demonstrated that the Company has the ability to dire

The Company recognizes the sales of E-vouchers, health care products, and computer products revenue when the control of the specified goods is transferred to its customer. No refund or return policy is provided to the customer. For the three and nine months ended March 31, 2023, \$458,219 and \$1,506,795 of product revenues are related to non-spending related activities with the same amount recorded as selling expenses, respectively. For the three and nine months ended March 31, 2022, \$440,338 and \$2,246,775 of product revenues are related to non-spending related activities with the same amount recorded as selling expenses, respectively.

#### Loyalty Program

- Performance obligations satisfied at a point in time

The Company's ZCITY reward loyalty program allows members to earn points on purchases that can be redeemed for rewards that include discounts on future purchases. When members purchase the Company's product or make purchase with the Company's participated vendor through ZCITY, the Company allocate the transaction price between the product and service, and the reward points earned based on the relative stand-alone selling prices and expected point redemption. The portion allocated to the reward points is initially recorded as contract liability and subsequently recognized as revenue upon redemption or expiration.

The two primary estimates utilized to record the contract liability for reward points earned by members are the estimated retail price per point and estimated breakage. The estimated retail price per point is based on the actual historical retail prices of product purchased or service obtained through the redemption of reward points. The Company estimate breakage of reward points based on historical redemption rates. The Company continually evaluates its methodology and assumptions based on developments in retail price per point redeemed, redemption patterns and other factors. Changes in the retail price per point and redemption rates have the effect of either increasing or decreasing the contract liability through current period revenue by an amount estimated to represent the retail value of all points previously earned but not yet redeemed by loyalty program members as of the end of the reporting period.

## Transactions Revenue

# - Performance obligations satisfied at a point in time

The transactions revenues primarily consist of fees charged to merchants for participating in ZCITY upon successful sales transaction and payment service taken place between the merchants and their customers online.

The Company earns transaction revenue from merchants when transactions are completed on certain retail marketplaces. Such revenue is generally determined as a percentage based on the value of merchandise or services being sold by the merchants. In connection with the transaction revenue, the Company offers to share the profit of the transaction ("agent commission") to the agents who has referred merchants to participating in Company's online marketplace platform and in ZCITY. Transaction revenue is recognized, net of agent commission, in the consolidated statements of operations at the time when the underlying transaction is completed.

# Agent Subscription Revenue

- Performance obligations satisfied at a point in time

In order to attract more merchants to join the Company's online marketplace and in ZCITY, the Company provides a right to the agent, an individual or a merchant, to join the Zagent program and assist the Company to develop more merchants to join its merchant network. The agent subscription revenues primarily consist of fees charged to the agents in exchange for the right by introducing merchants to join the Company's merchant network and to earn a future fixed percentage of commission fee upon completion of each sales transaction. As the agent subscription fee is non-refundable, agent subscription revenue is recognized in the consolidated statements of operations at the time when an agent completed the Zagent program training and the remittance of payment of the subscription fee.

# Member Subscription Revenue

- Performance obligations satisfied over time

In order to attract more customer to engage with the Company's online marketplace and in ZCITY, the Company provides membership subscription to the customers to join the Zmember program, a membership program that provides member with benefits which included exclusive saving, bonus, and referral rewards. Member subscription revenue primarily consist of fees charge to customers who sign up for Zmember. As the Company provided customers with 6 months member subscription service in general, member subscription revenue is recognized in the consolidated statement of operation over the time across the subscription period.

Disaggregated information of revenues by products/services are as follows:

	For the three months ended March 31					months ended rch 31		
		2023		2022	2023			2022
	(	Unaudited)		(Unaudited)		(Unaudited)		(Unaudited)
Gift card or "E-voucher" revenue (1)	\$	17,815,306	\$	20,899,458	\$	53,265,957	\$	62,800,424
Health care products and computer products revenue (1)		74,445		6,728		151,445		52,970
Loyalty program revenue (1)		213,663		178,959		452,352		506,566
Transaction revenue (1)		20,742		12,234		53,086		40,853
Agent subscription revenue (1)		-		-		-		15
Member subscription revenue (2)		27,957		-		229,781		39,552
Total revenues	\$	18,152,113	\$	21,096,379	\$	54,152,621	\$	63,440,380

(1) Revenue recognized at a point in time.

(2) Revenue recognized over time.

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#### Cost of revenues

Cost of revenues sold mainly consists of the purchases of the gift card or "E-voucher" pin code, and health care products which is directly attributable to the sales of product on the Company's online marketplace platform.

### Advertising costs

Advertising costs amounted to \$865,707 and \$2,834,157 for the three and nine months ended March 31, 2023, respectively. Advertising costs amounted to \$865,783 and \$3,516,377 for the three and nine months ended March 31, 2022, respectively.

#### Research and development

Research and development expenses include salaries and other compensation-related expenses to the Company's research and product development personnel, and related expenses for the Company's research and product development team. Research and development expenses amounted to \$105,961 and \$403,191 for the three and nine months ended March 31, 2023, respectively. Research and development expenses amounted to \$68,345 and \$261,567 for the three and nine months ended March 31, 2022, respectively.

### Defined contribution plan

The full-time employees of the Company are entitled to the government mandated defined contribution plan. The Company is required to accrue and pay for these benefits based on certain percentages of the employees' respective salaries, subject to certain ceilings, in accordance with the relevant government regulations, and make cash contributions to the government mandated defined contribution plan. Total expenses for the plans were \$82,330 and \$190,176 for the three and nine months ended March 31, 2023, respectively. Total expenses for the plans were \$45,192 and \$94,587 for the three and nine months ended March 31, 2022 respectively.

The related contribution plans include:

- Social Security Organization ("SOSCO") 1.75% based on employee's monthly salary capped of RM 4,000;
- Employees Provident Fund ("EPF") 12% based on employee's monthly salary;
- Employment Insurance System ("EIS") 0.2% based on employee's monthly salary capped of RM 4,000;

For issued or modified warrants that meet all of the criteria for equity classification, the warrants are required to be recorded as a component of equity at the time of issuance. As the Company's warrants meet all of the criteria for equity classification, so the Company will classify each warrant as its own equity.

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The Company accounts for income taxes in accordance with U.S. GAAP for income taxes. The charge for taxation is based on the results for the fiscal year as adjusted for items, which are non-assessable or disallowed. It is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred taxes are accounted for using the asset and liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the unaudited condensed consolidated financial statements and the corresponding tax basis used in the computation of assessable tax profit. In principle, deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilized. Deferred tax is calculated using tax rates that are expected to apply to the period when the asset is realized or the liability is settled. Deferred tax is charged or credited in the income statement, except when it is related to items credited or charged directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Current income taxes are provided for in accordance with the laws of the relevant taxing authorities.

An uncertain tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not

meeting the "more likely than not" test, no tax benefit is recorded. No penalties and interest incurred related to underpayment of income tax for the three and nine months ended March 31, 2023.

The Company is incorporated in the State of Delaware and is required to pay franchise taxes to the State of Delaware on an annual basis.

The Company conducts much of its business activities in Malaysia and is subject to tax in its jurisdiction. As a result of its business activities, the Company will file separate tax returns that are subject to examination by the foreign tax authorities.

#### Stock-Based Compensation

The Company recognizes compensation costs resulting from the issuance of stock-based awards to third party consultant and former director and as an expense in the statements of operations over the requisite service period based on a measurement of fair value for each stock-based award. The fair value of each warrants and common stock granted are estimated as of the date of grant using the Black-Scholes-Merton option-pricing model. The fair value is amortized as compensation cost on a straight-line basis over the requisite service period of the awards. The Black-Scholes-Merton option-pricing model includes various assumptions, including the fair market value of the common stock of the Company, expected life of stock options, the expected volatility and the expected risk-free interest rate, among others. These assumptions reflect the Company's best estimates, but they involve inherent uncertainties based on market conditions generally outside the control of the Company.

As a result, if other assumptions had been used, stock-based compensation expense, as determined in accordance with authoritative guidance, could have been materially impacted. Furthermore, if the Company uses different assumptions on future grants, stock-based compensation expense could be materially affected in future periods.

#### Comprehensive loss

Comprehensive loss consists of two components, net loss and other comprehensive loss. Other comprehensive loss refers to revenue, expenses, gains and losses that under GAAP are recorded as an element of stockholders' equity but are excluded from net income. Other comprehensive loss consists of a foreign currency translation adjustment resulting from the Company not using the U.S. dollar as its functional currencies.

#### Loss per share

The Company computes earnings (loss) per share ("EPS") in accordance with ASC 260, "Earnings per Share". ASC 260 requires companies to present basic and diluted EPS. Basic EPS is measured as net income divided by the weighted average ordinary share outstanding for the period. Diluted EPS presents the dilutive effect on a per share basis of the potential ordinary shares (e.g., convertible securities, options and warrants) as if they had been converted at the beginning of the periods presented, or issuance date, if later. Potential ordinary shares that have an anti-dilutive effect (i.e., those that increase income per share or decrease loss per share) are excluded from the calculation of diluted EPS for the three and nine months ended March 31, 2023 and 2022, a total of 1,383,356 and 1,994,794 contingent shares to be issued to the underwriters and convertible note holders are excluded in the diluted EPS calculation due to its anti-diluted effect, respectively.

#### Fair value measurements

Fair value is defined as the price that would be received for an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. Valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs. When determining the fair value measurements for assets and liabilities, the Company considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability. The following summarizes the three levels of inputs required to measure fair value, of which the first two are considered observable and the third is considered unobservable:

Level 1 - Unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The fair value for certain assets and liabilities such as cash, accounts receivable, inventories, other receivables and other current assets, prepayments, accounts payable, customers deposits, other payables and accrued liabilities have been determined to approximate carrying amounts due to the short maturities of these instruments. The Company believes that its bank loans and convertible notes approximates fair value based on current yields for debt instruments with similar terms.

#### Related parties

Parties, which can be a corporation or individual, are considered to be related if the Company has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Companies are also considered to be related if they are subject to common control or common significant influence.

## Lease

Effective July 1, 2022, the Company adopted ASU 2016-02, "Leases" (Topic 842), and elected the practical expedients that does not require us to reassess: (1) whether any expired or existing contracts are, or contain, leases, (2) lease classification for any expired or existing leases and (3) initial direct costs for any expired or existing leases. For lease terms of twelve months or fewer, a lesse is permitted to make an accounting policy election not to recognize lease assets and liabilities.

If any of the following criteria are met, the Company classifies the lease as a finance lease:

- The lease transfers ownership of the underlying asset to the lessee by the end of the lease term;
- The lease grants the lessee an option to purchase the underlying asset that the Company is reasonably certain to exercise;

• The lease term is for 75% or more of the remaining economic life of the underlying asset, unless the commencement date falls within the last 25% of the economic life of the underlying asset;

- The present value of the sum of the lease payments equals or exceeds 90% of the fair value of the underlying asset; or
- The underlying asset is of such a specialized nature that it is expected to have no alternative use to the lessor at the end of the lease term.

Leases that do not meet any of the above criteria are accounted for as operating leases.

The Company combines lease and non-lease components in its contracts under Topic 842, when permissible.

Operating lease right-of-use ("ROU") asset and lease liability are recognized at the adoption date of July 1, 2022 or the commencement date, whichever is earlier, based on the present value of lease payments over the lease term. Since the implicit rate for the Company's leases is not readily determinable, the Company uses its incremental borrowing rate based on the information available at the commencement date in determining the present value of lease payments. The incremental borrowing rate is the rate of interest that the Company would have to pay to borrow, on a collateralized basis, an amount equal to the lease payments, in a similar economic environment and over a similar term.

Lease terms used to calculate the present value of lease payments generally do not include any options to extend, renew, or terminate the lease, as the Company does not have reasonable certainty at lease inception that these options will be exercised. The Company generally considers the economic life of its operating lease ROU asset to be comparable to the useful life of similar owned assets. The Company has elected the short-term lease exception, therefore operating lease ROU asset and liability do not include leases with a lease term of twelve months or less. Its leases generally do not provide a residual guarantee.

The operating lease ROU asset also excludes lease incentives. Lease expense is recognized on a straight-line basis over the lease term for operating lease.

The Company reviews the impairment of its ROU asset consistent with the approach applied for its other long-lived assets. The Company reviews the recoverability of its long-lived assets when events or changes in circumstances occur that indicate that the carrying value of the asset may not be recoverable. The assessment of possible impairment is based on its ability to recover the carrying value of the asset from the expected undiscounted future pre-tax cash flows of the related operations. The Company has elected to include the carrying amount of operating lease liability in any tested asset group and includes the associated operating lease payments in the undiscounted future pre-tax cash flows. For the three and nine months ended March 31, 2023 and 2022, the Company did not recognize impairment loss on its operating lease ROU asset.

## (y) Reclassification

Certain item of cost of revenue, other income, net and provision for income tax in the unaudited condensed consolidated statements of operations and comprehensive loss of comparative period have been reclassified to conform to the unaudited condensed consolidated financial statements for the current period. The reclassification has no impact on net loss.

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## Recent accounting pronouncements

The Company considers the applicability and impact of all accounting standards updates ("ASUs"). Management periodically reviews new accounting standards that are issued. Under the Jumpstart Our Business Startups Act of 2012, as amended (the "JOBS Act"), the Company meets the definition of an emerging growth company and has elected the extended transition period for complying with new or revised accounting standards, which delays the adoption of these accounting standards until they would apply to private companies.

In May 2019, the FASB issued ASU 2019-05, which is an update to ASU Update No. 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which introduced the expected credit losses methodology for the measurement of credit losses on financial assets measured at amortized cost basis, replacing the previous incurred loss methodology. The amendments in Update 2016-13 added Topic 326, Financial Instruments—Credit Losses, and made several consequential amendments to the Codification. Update 2016-13 also modified the accounting for available-for-sale debt securities, which must be individually assessed for credit losses when fair value is less than the amortized cost basis, in accordance with Subtopic 326-30, Financial Instruments— Credit Losses—Available-for-Sale Debt Securities. The amendments in this Update address those stakeholders' concerns by providing an option to irrevocably elect the fair value option for certain financial assets previously measured at amortized cost basis. For those entities, the targeted transition relief will increase comparability of financial statement information by providing an option to align measurement methodologies for similar financial assets. Furthermore, the targeted transition relief also may reduce the costs for some entities to comply with the amendments in Update 2016-13 for private companies, not-for-profit organizations and certain smaller reporting companies applying for credit losses, leases, and hedging standard. The new effective date for these preparers is for fiscal years beginning after December 15, 2022. ASU 2019-05 is effective for the Company for annual and interim reporting periods beginning July 1, 2023 as the Company is qualified as an emerging growth company. The Company is currently evaluating the impact ASU 2019-05 may have on its unaudited condensed consolidated financial statements.

In December 2019, the FASB issued ASU 2019-12, "Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes". The amendments in this Update simplify the accounting for income taxes by removing certain exceptions to the general principles in Topic 740. The amendments also improve consistent application of and simplify GAAP for other areas of Topic 740 by clarifying and amending existing guidance. For public business entities, the amendments in this Update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. For all other entities, the amendments is permitted, including adoption in any interim period for (1) public business entities for periods for which financial statements have not yet been issued and (2) all other entities for periods for which financial statements have not yet been made available for issuance. An entity that elects to early adopt the amendments in an interim period should reflect any adjustments as of the beginning of the annual period that includes that interim period. Additionally, an entity that elects early adoption must adopt all the amendments in the same period. The Company has adopted of this standard on July 1, 2022, the adoption did not have a material impact on its unaudited condensed consolidated financial statements.

In August 2020, the FASB issued ASU 2020-06, "Debt – Debt Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging – Contracts in Entity's Own Equity (Subtopic 815-40)". The amendment in this Update is to address issues identified as a result of the complexity associated with applying generally accepted accounting principles (GAAP) for certain financial instruments with characteristics of liabilities and equity. For convertible instruments, the Board decided to reduce the number of accounting models for convertible debt instruments and convertible preferred stock. Limiting the accounting models results in fewer embedded conversion features being separately recognized from the host contract as compared with current GAAP. Convertible instruments that continue to be subject to separation models are (1) those with embedded conversion features that are not clearly and closely related to the host contract, that meet the definition of a derivative, and that do not qualify for a scope exception from derivative accounting and (2) convertible debt instruments issued with substantial premiums for which the premiums are recorded as paid-in capital. The amendments in this Update are effective for public business entities that meet the definition of a Securities and Exchange Commission (SEC) filer, excluding entities eligible to be smaller reporting companies as defined by the SEC, for fiscal years beginning after December 15, 2021, including interim periods within those fiscal years. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2023, including interim periods within those fiscal years. Early adoption is permitted, but no earlier than fiscal years beginning after December 15, 2020, including interim periods within those fiscal years. The Board specified that an entity should adopt the guidance as of the beginning of its annual fiscal year. The Company has not early adopted this update and it will become effective on July 1, 2024 as the Company is qualifi

growth company. The Company believes the adoption of this ASU would have a material effect on the Company's unaudited condensed consolidated financial statements and related disclosures.

Except as mentioned above, the Company does not believe other recently issued but not yet effective accounting standards, if currently adopted, would have a material effect on the Company's unaudited condensed consolidated balance sheets, statements of operations and comprehensive loss and statements of cash flows.

# Note 3 – Accounts receivable, net

	]	As of March 31, 2023	As of June 30, 2022
	(	Unaudited)	
Accounts receivable	\$	43,498	\$ 227
Allowance for doubtful accounts		(227)	(227)
Total accounts receivable, net	\$	43,271	\$ -

Movements of allowance for doubtful accounts are as follows:

	As of March 31, 2023 (Unaudited)		 As of June 30, 2022
Beginning balance	\$ 21	27	\$ 25,690
Recovery		-	(24,953)
Exchange rate effect		-	(510)
Ending balance	\$ 22	27	\$ 227

## Note 4 – Inventories

Inventories consist of the following:

	M	As of arch 31, 2023	As of June 30, 2022
	(Un	audited)	
Gift card (or E-voucher)	\$	185,483	\$ 187,271
Nutrition products		28,278	28,798
Total	\$	213,761	\$ 216,069

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### Note 5 - Other receivable and other current assets

	_	As of March 31, 2023	As of June 30, 2022
		(Unaudited)	
Deposits (1)	\$	6,232	\$ 6,020
Prepaid tax		2,758	2,760
Prepaid expense (2)		543,993	-
Total other receivable and other current assets	\$	552,983	\$ 8,780
Less: Current portion	\$	(486,105)	\$ (8,780)
Non-current portion	\$	66,878	\$ -

- (1) The balance of deposits mainly represented deposit made by the Company to third party service provider to secure the service, and security deposit consist of rent and utilities. As of March 31, 2023 and June 30, 2022, the Company did not record any allowance against doubtful receivables.
- (2) The balance of prepaid expense mainly represented prepayment made by the Company to third parties for cyber security service, director & officer liability insurance ("D&O Insurance") or other professional service.

In July 2022, the Company entered in to an IT service agreement ("Service Agreement") with a third party. Pursuant to the Service Agreement, the third party will provide IT and advisory service to the Company to enhance its cyber security for a two-year period with a consideration of \$477,251. The Company expenses the prepaid expense related to Service Agreement based on the service performed and completed during each period. As of March 31, 2023, the balance of prepaid expense pertained to the Service Agreement amounted to \$258,465 of which \$66,878 is expected to be expensed based on service schedule after March 31, 2024.

In March 2023, the Company has purchased a D&O Insurance premium amounted to \$311,250 which cover a period of twelve months, to be expired on February 24, 2024. As of March 31, 2023, the balance of prepaid expense pertained to the D&O Insurance amounted to \$285,312.

## Note 6 - Prepayments

	As of	As of
	March 31,	June 30,
	2023	2022
	(Unaudited)	
Deposits to suppliers	\$ 381,519	\$ 203,020

#### Note 7 - Property and equipment, net

Property and equipment, net consist of the following:

	 As of arch 31, 2023 naudited)	 As of June 30, 2022
Computer and office equipment	\$ 208,458	\$ 151,205
Furniture and fixtures	77,544	76,148
Motor vehicle	87,935	88,045
Leasehold improvement	115,282	89,425
Subtotal	 489,219	 404,823
Less: accumulated depreciation	(152,021)	(67,178)
Total	\$ 337,198	\$ 337,645

Depreciation expense for the three and nine months ended March 31, 2023 were amounted to \$20,756 and \$83,664, respectively. Depreciation expense for the three and nine months ended March 31, 2022 were amounted to \$12,340 and \$35,033, respectively.



# Note 8 – Loans and notes

#### Insurance loan

On February 28, 2023, the Company entered into a loan agreement with First Insurance Funding, a third party (the "Premium Finance Agreement"), pursuant to which First Insurance Funding provided the Company with a short term loan amounted to \$264,563 with interest rate of 5.9% to be due in ten equal monthly instalments of \$27,177. Meanwhile, the loan is strictly used to pay for the D&O Insurance as indicated on Note 5. For the three and nine months ended March 31, 2022, interest expenses related to the insurance loan amounted to \$1,301.

## Loans from third parties

The Company entered into a loan agreement with Aqtiq Solutions Sdn Bhd, a third party (the "Agtiq Loan Agreement") dated June 27, 2022, pursuant to which Aqtiq Solutions Sdn Bhd provided the Company with a revolving loan facility to borrow up to RM 3,000,000 (approximately \$0.7 million) bearing interest at 3.5% per annum, which is payable on demand. As of June 30, 2022, the Company had balance outstanding from this facility amounted to \$668,923. On July 12, 2022, the Company repaid the remaining balance in full.

The Company entered into a loan agreement with Technovative Hub Sdn Bhd, a third party (the "Technovative Loan Agreement") date June 27, 2022, pursuant to which Technovative Hub Sdn Bhd provided the Company with a revolving loan facility to borrow up to RM 4,000,000 (approximately \$1.0 million) bearing interest at 3.5% per annum, which is payable on demand. As of June 30, 2022, the Company had balance outstanding form this facility amounted to \$748,724. In July, 2022, the Company had withdrew additional \$567,215 from this facility under the Technovative Loan Agreement and repaid the remaining balance in full on July 18, 2022.

For the three and nine months ended March 31, 2023, interest expenses related to the aforementioned loans from third parties amounted to \$0 and \$2,515, respectively.

## Senior Note

On June 30, 2021, the Company issued a 12% Redeemable Senior Note in the principal amount of 65,000 to Yong Kim Fong, a Malaysian citizen (the "Fong Note"). The Fong Note bears interest at 12.00% per annum and is due on the earlier of (x) the date on which our common stock is listed on Nasdaq and (y) July 1, 2024. The Fong Note is pre-payable in full, but not in part. As of June 30, 2022, the balance of the Fong Note is amounted to 65,000. On September 1, 2022, the Company fully repaid the balance.

#### Convertible Notes

The Company evaluated the convertible notes agreement under ASC 815 Derivatives and Hedging ("ASC 815"). ASC 815 generally requires the analysis embedded terms and features that have characteristics of derivatives to be evaluated for bifurcation and separate accounting in instances where their economic risks and characteristics are not clearly and closely related to the risks of the host contract. None of the embedded terms required bifurcation and liability classification.

On November 13, 2020, the Company issue a convertible note, to an accredited investor, in the aggregate principal amount of \$2,123,600. Pursuant to the agreement, the note bear an interest rate of 13.33% per annum, payable (i) on December 31, 2020; (ii) during calendar year 2021, monthly on the last day of each month and (iii) during calendar years 2022 and 2023 until the Maturity Date, semiannually on each June 30 and December 31; provided that for calendar year 2023 the final interest payment date shall be the Maturity Date. The Company evaluated the convertible notes agreement under ASC 815, which generally requires the analysis embedded terms and features that have characteristics of derivatives to be evaluated for bifurcation and separate accounting in instances where their economic risks and characteristics are not clearly and closely related to the risks of the host contract. None of the embedded terms in the convertible notes required bifurcation and liability classification. However, the Company evaluated the convertible notes for a beneficial conversion feature in accordance with ASC 470-20 "Debt with Conversion and Other Options". The Company determined that the conversion price (\$4.00) was below the market price (\$5.48) as per an enterprise per share value appraised from an independent third party, and the convertible notes contained a beneficial conversion feature.

In addition, notes issuance costs in connection with this note amounted \$212,360 and reduced the carrying value of the convertible notes as a debt discount. The carrying value, net of debt discount, will be accreted over the term of the convertible notes from date of issuance to date of maturity using effective interest rate method. For the three and nine months ended March 31, 2023, amortization of debt discount amounted to \$0 and \$46,296, respectively. For the three and nine months ended March 31, 2022, amortization of debt discount amounted to \$112,445 and \$364,452, respectively.

As of June 30, 2022, convertible note balance from this accredited investor, net of unamortized discounts of \$292,276 was amounted to \$1,831,324. Upon completion of the Company's Offering on August 15, 2022, the above mentioned convertible note balance, net of unamortized discount amounted to \$1,877,620 was converted into 530,900 shares of the Company's common stock. Meanwhile, additional 15,927 shares of common stock were issued to this accredited investor as success fees.

On January 3, 2022, the Company had entered into a loan agreement (the "Tophill Loan Agreement 1") with a third party to borrow up to approximately \$4.8 million with up to 3.5% per annum interest rate. The loan is due on demand together with interest accrued thereon. On March 14, 2022, the Company and above mentioned third party had made amendment to the Tophill Loan Agreement 1. Pursuant to the amendment, the aggregate outstanding principal amount of all Loans plus any accrued and unpaid interest ("Loan balance") thereon as of the closing date of the IPO shall automatically converted into a number of shares of the Company's common stock equal to the Loan balance divided by 80% of the public offering price of the Company's common stock in the IPO; and the loan agreement shall terminate and no additional amounts under the loan agreement will be available to the Company and after taking into consideration the conversion of the Loan balance, no amount under any loan shall be outstanding. In addition, the Company entered into another Loan Agreement (the "Tophill Loan Agreement 2") dated May 13, 2022 with Tophill, pursuant to which Tophill provided the company with a revolving loan facility to borrow up to RM 50,000,000 (approximately \$11.9 million) bearing interest at 3.5% per annum, which is payable on demand. Meanwhile, the agreement provides that (i) all principal and accrued and unpaid interest outstanding under the Tophill Loan Agreement 2 on the closing of the Company's initial public offering will automatically be converted into shares of the Company's common stock at a conversion price that is equal to 80% of the initial public offering price and (ii) the Tophill Loan Agreement 2 terminates on the closing date of the Company's initial public offering. The Company evaluated the loan agreement under ASC 815, which generally requires the analysis embedded terms and features that have characteristics of derivatives to be evaluated for bifurcation and separate accounting in instances where their economic risks and characteristics are not clearly and closely related to the risks of the host contract. None of the embedded terms in the loan required bifurcation and liability classification. However, the Company was required to determine if the debt contained a beneficial conversion feature ("BCF"), which is based on the intrinsic value on the date of issuance. The Company evaluated the loan for a beneficial conversion feature in accordance with ASC 470-20 "Debt with Conversion and Other Options". The Company determined that the conversion price (\$4.38) was below the market price (\$5.48) as per an enterprise per share value appraised from an independent third party, and the loan contained a beneficial conversion feature. The Company recognized the intrinsic value of embedded conversion feature of \$537,383 and \$1,231,610 in the additional paid-in capital and reduced the carrying value of the loan as a debt discount for the nine months ended March 31, 2023 and for the year ended June 30, 2022, respectively. The carrying

value, net of debt discount, will be accreted over the term of the term of the loan from date of issuance to date of maturity using effective interest rate method, recorded as current liabilities. As of June 30, 2022, the convertible note balance from Tophill Loan Agreement 1 and Agreement 2, net of unamortized discounts of \$424,984, was amounted to \$5,542,231. For the nine months ended March 31, 2023, the Company has issue additional convertible note amounted to \$2,672,092. For the three and nine months ended March 31, 2023, amortization of debt discount amounted to \$0 and \$999,904 pertained to aforementioned convertible notes. respectively. Upon completion of the Company's Offering on August 15, 2022, the remaining principal and accrued interest balance related to Tophill Loan Agreement 1 and Agreement 2 amounted to \$8,639,307 was converted into 2,756,879 shares of the Company's common stock. For the three and nine months ended March 31, 2022, amortization of debt discount for the loan amounted to \$125,319.

In May, June, July, September, October, and December 2021, the Company issued various batches of convertible notes to 10 accredited investors which included 5 third parties in the aggregate principal amount of \$3,580,488 and 5 related parties in the aggregate principal amount of \$2,437,574 (see Note 10). Pursuant to the agreement, the maturity date is 36 months after the issuance, provided that if an IPO listing is not successful, the accredited investors should be entitled to require the Company to redeem the convertible notes at the subscription/conversion of \$6.90 per share along with interest payable at the rate of 12% per annum. The Company also evaluated the convertible notes agreement under ASC 815 and determined none of the embedded terms in the convertible notes required bifurcation and liability classification. However, the Company was required to determine if the debt contained a BCF and determined that the conversion price (\$6.90) was above the market price (\$5.48) as per an enterprise per share value appraised from an independent third party, and the convertible notes do not contain a beneficial conversion feature. As a result, the Company record the proceeds received from these convertible notes as a liability in its entirely. As of June 30, 2022, the convertible notes amounted to \$6,018,062 was converted into \$72,183 shares of common stock, among which, \$2,437,574 was converted into 353,272 shares of common stock are belonged to the related parties.

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On February 28, 2023, The Company entered into a Securities Purchase Agreement (the "Securities Purchase Agreement") with YA II PN, Ltd., (the "Buyer"), a third party. Pursuant to the Securities Purchase agreement, the Buyer agreed to purchase two unsecured convertible notes, in the aggregate principal amount of up to \$5,500,000.00 in a private placement (the "Private Placement") for a purchase price with respect to each convertible note of 92% of the initial principal amount of such convertible note. The convertible note accrues or will accrue interest at 4% per annum and has a 12-month term. As of March 31, 2023, the Buyer has purchase \$2,000,000 in principal amount convertible note. The Company evaluated the Securities Purchase Agreement under ASC 815, which generally requires the analysis embedded terms and features that have characteristics of derivatives to be evaluated for bifurcation and separate accounting in instances where their economic risks and characteristics are not clearly and closely related to the risks of the host contract. None of the embedded terms in the convertible notes required bifurcation and liability classification. However, the Company was required to determine if the debt contained a beneficial conversion feature ("BCF"), which is based on the intrinsic value on the date of issuance. The Company evaluated the conversion price (\$1.55) was below the market price (\$1.56) as per stock price listed in the stock market on February 28, 2023, and the convertible notes contained a beneficial conversion feature.

In addition, 8% of purchase discount in connection with above mentioned convertible note amounted to \$160,000 reduced the carrying value of the convertible note as a debt discount. The carrying value, net of debt discount, will be accreted over the term of the convertible note from date of issuance to date of maturity using effective interest rate method. For the three and nine months ended March 31, 2023, amortization of debt discount amounted to \$24,341.

The Company has convertible notes payable, net of unamortized discounts as follows:

	Face value of convertible notes payable	 Unamortized debt discounts	 Convertible notes payable, net of unamortized discounts	Third parties	Related parties
June 30, 2021 balance	\$ 5,733,961	\$ (758,508)	\$ 4,975,453	\$ 3,575,453	\$ 1,400,000
Issuance of convertible notes	8,374,915	(1,231,610)	7,143,305	6,105,731	1,037,574
Amortization of debt discounts	-	1,266,861	1,266,861	1,266,861	-
Exchange rate effect	-	5,997	5,997	5,997	-
June 30, 2022 balance	 14,108,876	 (717,260)	13,391,616	 10,954,042	2,437,574
Issuance of convertible notes	4,672,092	(699,417)	3,972,675	3,972,675	-
Amortization of debt discounts	-	1,023,331	1,023,331	1,023,331	-
Conversion	(16,780,968)	245,980	(16,534,988)	(14,097,414)	(2,437,574)
Exchange rate effect	-	9,673	9,673	9,673	-
March 31, 2023 balance (unaudited)	\$ 2,000,000	\$ (137,693)	\$ 1,862,307	\$ 1,862,307	\$ -

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For the three and nine months ended March 31, 2023, interest expenses related to the aforementioned convertible notes amounted to \$6,667 and \$27,131. For the three and nine months ended March 31, 2022, interest expenses related to the aforementioned convertible notes amounted to \$406,187 and \$813,100 respectively.

## Note 9 - Other payables and accrued liabilities

	As of March 31, 2023 (Unaudited)	 As of June 30, 2022
Accrued professional fees (i)	\$ -	\$ 910,186
Accrued promotion expenses (ii)	46,462	41,476
Accrued payroll	133,516	112,069
Accrued interest (iii)	77,535	92,686
Payables to merchant from ZCITY platform (iv)	145,628	-
Others	15,663	5,443
Total other payables and accrued liabilities	\$ 418,804	\$ 1,161,860

## (i) Accrued professional fees

The balance of accrued professional fees represented amount due to third parties service providers which include marketing consulting service, IT related professional service, audit fee, and consulting fee related to capital raising. In addition, the balance of accrued professional fees also consist of consulting fee which the Company agree to compensate the consultant by issuing 300,000 warrants exercisable for a period of 5 years at \$4.00 per share. On August 15, 2022, the Company had issued the warrants to the consultant upon completion of its Offering. The value of the consulting fee was estimated by the fair value of the warrants which was determined by using the Black Scholes model (Note 11). The consulting fee was estimated to be \$856,170 and record as accrued professional fee for the year ended June 30, 2022. Upon issuance of the warrants, the above mentioned balance of the accrued professional fee was reduced by increasing the same amount in additional paid in capital.

## (ii) Accrued promotion expense

The balance of accrued promotion expense represented the balance of profit sharing payable to the Company's merchant and subscribed agents to promote business growth.

## (iii) Accrued interest

The balance of accrued interest represented the balance of interest payable from convertible note aforementioned in Note 8.

## (iv) Payables to merchants from ZCITY platform

The balance of payables to merchants from ZCITY platform represented the amount the Company collected on behalf of merchant from its customer through the Company's ZCITY platform.



## Note 10 - Related Party balances and transactions

Related party balances

Convertible notes payable, related parties

Name of Related Party	of Related				
			(Unaudited	)	
Chuah Su Mei	Spouse of Kok Pin "Darren" Tan, shareholder of TGI	CLN	\$	- \$	240,444
Click Development					
Berhad	Shareholder of TGI	CLN		-	120,235
Cloudmaxx Sdn Bhd	Jau Long "Jerry" Ooi and Kok Pin "Darren" Tan are common shareholder	CLN		-	568,305
V Capital Kronos Berhad	Shareholder of TGI, and Voon Him "Victor" Hoo is the common shareholder	CLN		-	1,400,000
World Cloud Ventures Sdn Bhd	Jau Long "Jerry" Ooi is the common shareholder	CLN		-	108,590
Total			\$	- \$	2,437,574

Pursuant to the convertible note agreement related to above convertible notes payable, related parties, the convertible note shall not be interest bearing if the Company completes its Offering within the 36 months from the date of issuance of the convertible note, unless it has not been converted by the third anniversary of its issuance date, in which case it shall bear interest from the time of issuance at 12% per annum. As the Company completed its Offering on August 15, 2022, no interest expenses pertained to above convertible notes payable, related parties were accrued for the three and nine months ended March 31, 2023 and 2022.

## Account payable, related parties

Name of Related Party	Relationship	Nature	As of March 31, 2023 (Unaudited)	 As of June 30, 2022
Ezytronic Sdn Bhd	Jau Long "Jerry" Ooi is the common shareholder	Purchase of inventories	\$ -	\$ 4,229
The Evolutionary Zeal Sdn Bhd	Shareholder of TGI	Purchase of inventories	-	9,034
World Cloud Ventures Sdn Bhd	Jau Long "Jerry" Ooi is a common shareholder	Purchase of inventories	-	1,063
Total			\$ -	\$ 14,326

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## Other payables, related parties

Name of Related Party	Relationship N		Ma	As of arch 31, 2023 audited)	J	As of une 30, 2022
	Su Huay "Sue" Chuah, the Company's Chief					
	Marketing Officer is the shareholder of this	~	~		<u>^</u>	
True Sight Sdn Bhd	entity	Consulting fee	\$	1,077	\$	-
	Jau Long "Jerry" Ooi is a common					
World Cloud Ventures Sdn Bhd	shareholder	Operating expense paid on behalf		1,161		-
	Jau Long "Jerry" Ooi is a common					
Ezytronic Sdn Bhd	shareholder	Operating expense paid on behalf		12,374		-
Total			\$	14,612	\$	-

#### Amount due to related parties

Name of Related Party Relationship		Nature	As of March 31, 2023		As of June 30, 2022
			(Unaudited)	-	
Chong Chan "Sam" Teo	Directors, Chief Executive Officer, and Shareholder of TGI	Interest-free loan, due on demand	\$ 197,233	\$	197,480
Kok Pin "Darren" Tan	Shareholder of TGI	Interest-free loan, due on demand	134,381		1,862,608
Total			\$ 331,614	\$	2,060,088

#### **Related party transaction**

## **Revenue from related parties**

Name of Related			For the Three Months Ended March 31,		_	For the Ni Enc Marc	ded			
Party	Relationship	Nature		2023				2023	2022	
			ן)	U <b>naudited)</b>		(Unaudited)		(Unaudited)	(Unaudited)	
Ezytronic Sdn Bhd	Jau Long "Jerry" Ooi is a common shareholder	Sales of product and other Income	\$	-	\$	21,798	\$	-	\$	129,380
Matrix Ideal Sdn Bhd	Director Yu Weng Lok is shareholder	Sales of product		126		-		126		-

	of TGI, Spouse of Chuah Su Chen, COO of the Company					
Total	company	\$	126	\$ 21,798	\$ 126	\$ 129,380
		F-25				

#### Purchase from related parties

Name of				For the Th En	ree Mo ded	onths	Fo	r the Nine <b>N</b>	Aonths	Ended
Related				Marc	h 31,			Marc	h 31,	
Party	Relationship	Nature		2023		2022		2023		2022
			J)	Unaudited)	(Un	audited)	(Un	audited)	(Un	audited)
Ezytronic Sdn Bhd	Jau Long "Jerry" Ooi is a common shareholder	Purchase of products	\$	12,310	\$	5,212	\$	20,511	\$	13,055

## Equipment purchase from related party

Name of					ded				ded		
Related Party	Relationship	Nature		March 31,           2023         2022           (Unaudited)         (Unaudited)		2022	20 (Unau	Mar 23 dited)	ch 3	1, 2022 (Unaudited)	
Ezytronic Sdn Bhd	Jau Long "Jerry" Ooi is a common shareholder	Purchase of equipment	\$	11,001	\$	-	\$	49,656	\$		-

#### **Operating expense from related parties**

Name of Related			For the Three Months Ended March 31,					For the Nine Months Ended March 31,			
Party	Relationship	Nature	2023 (Unaudited)		2022 (Unaudited)		2023 (Unaudited)		2022 (Unaudited)		
· · · · · · · · · · · · · · · · · · ·											
	Su Huay "Sue" Chuah, the Company's Chief Marketing Officer is a 40% shareholder of this										
True Sight Sdn Bhd	entity	Consulting fees	\$	96,483	\$	164,285	\$	279,886	\$	467,734	
	Voon Him "Victor" Hoo, the Company's former Chairman and Managing Director is the director										
Imej Jiwa Communications Sdn Bhd	of this entity	Consulting fees		-		-		2,744		-	
	Voon Him "Victor" Hoo, the Company's former Chairman and Managing Director is the director										
V Capital Investment Limited	of this entity	Consulting fees		-		-		-		75,000	
World Cloud Ventures Sdn Bhd Total	Jau Long "Jerry" Ooi is the common shareholder	Operating expense	\$	10,797 107,280	\$	9,516 173,801	\$	46,441 329,071	\$	9,516 552,250	
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#### **Related party loan**

On December 7, 2020, the Company obtained right of use of a vehicle through signing a trust of deed with Chan Chong "Sam" Teo, the Chief Executive Officer and a shareholder of TGI. In return, the Company is obligated to remit monthly installment auto loan payment related to this vehicle on behalf of the related party mentioned above. The total amount of loan that the Company is entitled to repay is approximately \$27,000 (RM 114,000). The auto loan bear 5.96% of interest rate per annum with 60 equal monthly installment payment due on the first of each month. As of March 31, 2023, such loan has an outstanding balance of \$14,645, of which \$9,917 due after 12 months period and classified as related party loan, non-current portion. The interest expense was \$239 and \$758 during the three and nine months ended March 31,2023, respectively. The interest expense was \$327 and \$1,037 during the three and nine months ended March 31, 2022, respectively.

## Note 11 - Stockholders' Equity (Deficiency)

## Common stock

As of June 30, 2021, TGI is authorized to issue 10,000,000 shares having a par value of \$0.00001 per share. In October 2021, TGI increased its authorized shares to 170,000,000 shares as part of the Reorganization with GEM, consisting of 150,000,000 shares of common stock with \$0.00001 par value, and 20,000,000 shares of preferred stock with \$0.00001 par value as of March 31, 2023 and June 30, 2022. The share capital increased of TGI presented herein is prepared on the basis as if the Reorganization became effective as of the beginning of the first period presented of shares capital of GEM.

#### Beneficial conversion feature from issuance of convertible note

On January 3, 2022 and May 13, 2022, the Company entered into 2 loan agreements which allow the third party to convert the loan balance along with interest balance incurred into a number of shares of the Company's common stock as of the closing date of the IPO. For the nine months ended March 31, 2023, the Company has withdrew additional

\$2,686,914 from these loan agreements. As the Company determined that loan contained a beneficial conversion feature, the Company recognized the fair value of embedded conversion feature of \$537,383 in the convertible notes as additional paid-in capital and reduced the carrying value of the convertible notes as a debt discount for the nine months ended March 31, 2023.

On February 28, 2023, the Company issue a convertible note, to a third party, in the principal amount of \$2,000,000. The Company determined that convertible notes contained a beneficial conversion feature. As a result, the Company recognized the fair value of embedded conversion feature of \$2,035 in the convertible notes as additional paid-in capital and reduced the carrying value of the convertible notes as a debt discount for the nine months ended March 31, 2023.

#### Common stock issued upon conversion of convertible note payable, net of unamortized discounts

On August 15, 2022, the Company issued 4,175,889 shares of common stock upon the conversion of \$16,534,988 of convertible note payable, net of unamortized discounts and accrued interest (Note 8), among which, \$2,437,574 was converted into 353,272 shares of common stock are belonged to the related parties.

#### Common stock issued from the Offering, net of issuance costs

On August 15, 2022, the Company had closed its initial underwritten public offering of 2,300,000 shares of common stock, which included the full exercise of the underwriter's over-allotment option, at a public prince of \$4.00 per share. The Company received net proceeds of approximately \$8.2 million, net of underwriting discounts and commissions and fees, other offering expenses amounted to approximately \$1.0 million, and fair value of warrants issued to the underwriters of approximately \$0.2 million.

## Common stock issued for consulting service

In July 2021 the Company signed a capital market advisory agreement ("Agreement") with Exchange Listing, LLC ("Consultant"), to engage in advisory service in capital market advisory, corporate governance, and organizational meeting. The term of this Agreement shall commence on the execution date and shall continue until the later of nine months or until the Company is trading on a senior exchange or otherwise extended by both parties. The Company extended the contract term until the Company is trading on a senior exchange. Upon execution of this agreement, the Company agrees to sell to the Consultant, or its designees shares of the Company's common stock which equivalents to 2% of the Company's fully – diluted shares outstanding, at \$0.001 per share. The Company estimated the fair value of the common stock issued to the Consultant for the year ended June 30, 2022 by using the market price \$5.48 per share as per an enterprise per share value appraised from an independent third party. For the year ended June 30, 2022, the Company has issued 232,666 shares of common stock to the Consultant and the stock-based compensation in connection with the service period of these shares amounted to \$1,283,994. After completion of the Company's Offering on August 15, 2022, the Company had issued additional 109,833 shares of common stock to ensure that the Consultant's total shares of the Company's common stock equivalents to 2% of the Company's fully – diluted shares outstanding using the fair value of \$4.00 per share with the fair value of \$439,332. Stock-based compensation expense amounted to \$0 and \$439,332 for the three and nine months ended March 31, 2023, respectively. Stock-based compensation expense amounted to \$0 and \$439,332 for the three and nine months ended March 31, 2023, respectively. Stock-based compensation expense amounted to \$0 and \$439,332 for the three and nine months ended March 31, 2023, respectively.

#### Common stock issued for former director

On March 20, 2023, Voon Him "Victor" Hoo has resigned as managing director and chairman of the Company. To compensate Victor for his service, the board of the Company approved to issue of 285,714 shares of common stock which is equivalent to \$380,000 based on the closing price of the Company's closing stock on March 21, 2023 to Victor.

### <u>Warrants</u>

## - Issuance of warrants - non- employee stock compensation

Pertain to above mentioned Agreement with the Consultant, the Company also issued 300,000 warrants to the Consultant or its designees exercisable for a period of five years at \$4.00 per share upon completion of the Company's Offering. Meanwhile, on the same date, the Consultant had exercised all of its warrants on cashless basis and received 157,143 shares of the Company's common stock.

The fair value of the warrants which was determined by using the Black Scholes model using the following assumptions: (1) expected volatility of 49.0%, (2) risk-free interest rate of 0.89%, (3) expected life of 5.0 years, (4) exercise price of \$4.0 and (5) estimated market price of \$5.48 on July 1, 2020, the date of which the consulting agreement was entered. Based on above assumption, the fair value of the warrants were estimated to be \$856,170.

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## - Issuance of the underwriters warrants

On August 10, 2022, the Company entered into an underwriting agreement (the "Underwriting Agreement") with EF Hutton, division of Benchmark Investments, LLC, as representative of the underwriters (the "Representative"), relating to the Offering of 2,300,000 shares of the Company's common stock, par value \$0.00001 per share, at an Offering price of \$4.00 per share. Pursuant to the Underwriting Agreement, in exchange for the representative's firm commitment to purchase the Shares, the Company agreed to issue the underwriters warrants (the "Representative's Warrants") to purchase an aggregate of 100,000 shares of the Company's common stock, which is equal to five percent (5%) of the shares sold in the Offering, excluding the over-allotment option, at an exercise price of \$5.00, which is equal to 125% of the Offering price. The Representative's Warrant may be exercised beginning on February 10, 2023, until August 10, 2027. For the nine months ended March 31, 2023, there are no warrants were exercised by the Representative.

The fair value of the warrants which was determined by using the Black Scholes model using the following assumptions: (1) expected volatility of 54.8%, (2) risk-free interest rate of 2.91%, (3) expected life of 5.0 years, (4) exercise price of \$5.0 and (5) stock price of \$4.0 on August 15, 2022, the date of which the warrants were issued. Based on above assumption, the fair value of the warrants were estimated to be \$175,349.

Warrants outstanding as of March 31, 2023 are as follows:

	Weighted	Weighted Average
	Average	Remaining
	Exercise	<b>Contractual Term</b>
Shares	Price	(Years)

Outstanding at June 30, 2022	-	\$ -	-
Granted	400,000	4.25	5.0
Exercised	(300,000)	4.00	
Outstanding at March 31, 2023 (unaudited)	100,000	\$ 5.00	4.4

## Note 12 - Income taxes

The United States and foreign components of loss before income taxes were comprised of the following:

	For the three months ended				For the nine <b>r</b>	ths ended		
	March 31,			March 31,			1,	
		2023 (Unaudited)		2022 (Unaudited)		2023	2022	
	(U					(Unaudited)		(Unaudited)
Tax jurisdictions from:								
- Local – United States	\$	(1,137,653)	\$	(1,219,197)	\$	(2,344,369)	\$	(3,180,816)
- Foreign – Malaysia		(1,776,915)		(2,002,493)		(6,231,712)		(5,969,606)
Loss before income tax	\$	(2,914,568)	\$	(3,221,690)	\$	(8,576,081)	\$	(9,150,422)

The provision for income taxes consisted of the following:

		For the three	months ended	For the nine months ended March 31,			
		Marc	h 31,				
		2023	2022	2023	2022		
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)		
Tax jurisdictions from:							
- Local – United States	\$	11,500	\$ 3,900	\$ 34,500	\$ 12,600		
- Foreign – Malaysia		-	-	-	-		
Provision for income taxes	\$	11,500	\$ 3,900	\$ 34,500	\$ 12,600		
	_						

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## United States of America

TGI was incorporated in the State of Delaware and is subject to the tax laws of the United States of America. As of March 31, 2023, the operations in the United States of America incurred \$3,887,912 of cumulative net operating losses which can be carried forward indefinitely to offset future taxable income. The deferred tax valuation allowance as of March 31, 2023 and June 30, 2022 were \$816,461 and \$324,144, respectively.

TGI also subject to controlled foreign corporations Subpart F income ("Subpart F") tax, which is a tax primarily on passive income from controlled foreign corporations with a tax rate of 35%. In addition, the Tax Cuts and Jobs Act imposed a global intangible low-taxed income ("GILTI") tax, which is a tax on certain off-shore earnings at an effective rate of 10.5% for tax years (50% deduction of the current enacted tax rate of 21%) with a partial offset for 80% foreign tax credits. If the foreign tax rate is 13.125% or higher, there will be no U.S. corporate tax after the 80% foreign tax credits are applied.

For the three and nine months ended March 31, 2023 and 2022, the Company's foreign subsidiary did not generate any income that are subject to Subpart F tax and GILTI tax.

### Malaysia

GEM is governed by the income tax laws of Malaysia and the income tax provision in respect of operations in Malaysia is calculated at the applicable tax rates on the taxable income for the periods based on existing legislation, interpretations and practices in respect thereof. Under the Income Tax Act of Malaysia, enterprises that incorporated in Malaysia are usually subject to a unified 24% enterprise income tax rate while preferential tax rates, tax holidays and even tax exemption may be granted on case-by-case basis. As of March 31, 2023, the operations in the Malaysia incurred \$10,674,570 of cumulative net operating losses which can be carried forward for a maximum period of ten consecutive years to offset future taxable income. The deferred tax valuation allowance as of March 31, 2023 and June 30, 2022 were \$4,527,157 and \$3,031,546, respectively.

The following table sets forth the significant components of the aggregate deferred tax assets of the Company as of:

	As of March 31, 2023 (Unaudited)		As of June 30, 2022
Deferred tax assets:			
Net operating loss carry forwards in U.S.	\$ 816,461	\$	324,144
Net operating loss carry forwards in Malaysia	4,527,157		3,031,546
Stock based compensation	-		179,796
Amortization of debt discount	5,842		148,081
Less: valuation allowance	(5,349,460	)	(3,683,567)
Deferred tax assets	\$	\$	-

# Uncertain tax positions

The Company evaluates each uncertain tax position (including the potential application of interest and penalties) based on the technical merits, and measure the unrecognized benefits associated with the tax positions. As of March 31, 2023 and June 30, 2022, the Company did not have any significant unrecognized uncertain tax positions. The Company did not incur interest and penalties tax for the three and nine months ended March 31, 2023 and 2022.

## Note 13 – Concentrations of risks

#### (a) Major customers

For the three and nine months ended March 31, 2023 and 2022, no customer accounted for 10.0% or more of the Company's total revenues.

As of March 31, 2023, one customer account for approximately 97.7% of the total balance of accounts receivable, respectively. As of June 30, 2022, no customer account for 10.0% or more of the total balance of accounts receivable.

#### (b) Major vendors

For the three months ended March 31, 2023, two vendors accounted for approximately 59.4% and 35.5% of the Company's total purchases. For the three months ended March 31, 2022, one vendor accounted for approximately 97.6% of the Company's total purchases.

For the nine months ended March 31, 2023, two vendors accounted for approximately 56.7% and 38.5% of the Company's total purchases. For the nine months ended March 31, 2022, one vendor accounted for approximately 94.2% of the Company's total purchases.

As of March 31, 2023, no vendor accounted for more than 10% of the total balance of accounts payable. As of June 30, 2022, three vendors accounted for approximately 46.2%, 24.2%, and 12.3% of the total balance of accounts payable, respectively.

## (c) Credit risk

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash. As of March 31, 2023 and June 30, 2022, \$4,088,783 and \$1,845,232 were deposited with financial institutions or fund received from customer being held in third party platform's fund account, and \$3,603,970 and \$1,759,715 of these balances are not covered by deposit insurance, respectively. While management believes that these financial institutions are of high credit quality, it also continually monitors their credit worthiness.

Financial instruments that are potentially subject to credit risk consist principally of accounts receivable. The Company believes the concentration of credit risk in its account receivable is substantially mitigated by its ongoing credit evaluation process and relatively short collection terms. The Company does not generally require collateral from customers. The Company evaluates the need for an allowance for doubtful accounts based upon factors surrounding the credit risk of specific customers, historical trends and other information.

## (d) Exchange rate risk

The Company cannot guarantee that the current exchange rate will remain steady; therefore, there is a possibility that the Company could post the same amount of profit for two comparable periods and because of the fluctuating exchange rate actually post higher or lower profit depending on exchange rate of RM converted to US\$ on that date. The exchange rate could fluctuate depending on changes in political and economic environments without notice.

# Note 14 - Leases

The Company determines if a contract contains a lease at inception. US GAAP requires that the Company's leases be evaluated and classified as operating or finance leases for financial reporting purposes. The classification evaluation begins at the commencement date and the lease term used in the evaluation includes the non-cancellable period for which the Company has the right to use the underlying asset, together with renewal option periods when the exercise of the renewal option is reasonably certain and failure to exercise such option which result in an economic penalty. The Company's office lease was classified as operating leases. The lease generally do not contain options to extend at the time of expiration.

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The Company had an existing operating lease for office as of July 1, 2022. Upon adoption of FASB ASU 2016-02 on July 1, 2022, the Company recognized \$84,829 ROU asset and same amount of operating lease liability based on the present value of the future minimum rental payments of leases, using a discount rate of 3.5% based on duration of lease terms. As of March 31, 2023, the remaining lease term is 1.75 years. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants. The Company's lease liabilities under the remaining operating leases as of March 31, 2023 for the next five years is as follows:

	March 31,
2024	\$ 37,254
2025	27,940
Total undiscounted lease payments	65,194
Less imputed interest	(2,014)
Total lease liabilities	\$ 63,179

Rent expense for the three and nine months ended March 31, 2023 were \$5,232, and \$27,525, respectively. Rent expense for the three and nine months ended March 31, 2022 were \$5,894, and \$24,653, respectively.

#### Note 15 - Commitments and contingencies

**Contingencies** 

#### Legal

From time to time, the Company is party to certain legal proceedings, as well as certain asserted and un-asserted claims. Amounts accrued, as well as the total amount of reasonably possible losses with respect to such matters, individually and in the aggregate, are not deemed to be material to the unaudited condensed consolidated financial statements.

#### Commitment

On May 1, 2023, the Company through its 100% own subsidiary Morgan enter into a worldwide master license agreement ("License Agreement") with Morganfield's Holdings Sdn Bhd ("Licensor"), an unrelated third party. Pursuant to the License agreement, the Licensor agreed to grant the Morgan with the exclusive worldwide license for right of use in Morganfield's Trademark") for a period of five years. During the five years license period, the Company agree to pay the licensor for monthly license fee in an aggregate total of minimum payment of approximately \$1.5 million or 40% of the total monthly collection from the Company's sub-licensees, whichever is higher.

# 16 - SUBSEQUENT EVENTS

The Company evaluated all events and transactions that occurred after March 31, 2023 up through May 10, 2023, the date the Company issued these unaudited condensed consolidated financial statements.

On April 12, 2023, the Company entered into a shares sale agreement (the "Agreement") with Damanhuri Bin Hussien ("DBH"), an unrelated party. Pursuant to the Agreement, the Company agree to purchased 10,000 units of ordinary shares or 100% equity interest of Foodlink Global Sdn Bhd and its two 100% owned subsidiaries for a consideration of MYR 12,000 (approximately \$3,000) from DBH.

On May 1, 2023, the Company through its 100% own subsidiary Morgan enter into a worldwide master license agreement ("License Agreement") with Morganfield's Holdings Sdn Bhd ("Licensor"), an unrelated third party. Pursuant to the License agreement, the Licensor agreed to grant the Morgan with the exclusive worldwide license for right of use in Morganfield's Trademark") for a period of five years. During the five years license period, the Company agree to pay the licensor for monthly license fee in an aggregate total of minimum payment of approximately \$1.5 million or 40% of the total monthly collection from the Company's sub-licensees, whichever is higher.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion and analysis of our results of operations and financial condition should be read together with our unaudited condensed consolidated financial statements and the notes thereto, which are included elsewhere in this Quarterly Report on Form 10-Q and our Annual Report on Form 10-K for the year ended June 30, 2022 (the "Annual Report") filed with the SEC. Our financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

#### Overview

Treasure Global Inc ("TGI," "we," "our" or the "Company") is a holding company incorporated on March 20, 2020, under the laws of the State of Delaware. TGI has no substantive operations other than holding all of the outstanding shares of Gem Reward Sdn. Bhd. ("GEM"), which was established under the laws of the Malaysia on June 6, 2017, through a reverse recapitalization.

Prior to March 11, 2021, TGI and GEM were separate companies under the common control of Kok Pin "Darren," which resulted from Mr. Tan's prior 100% ownership of TGI and his prior 100% voting and investment control over GEM pursuant to the Beneficial Shareholding Agreements. For a more detailed description of the Beneficial Shareholding Agreements and Mr. Tan's common control over TGI and GEM, see "*Prospectus Summary—Corporate Structure*."

On March 11, 2021, TGI and GEM were reorganized into a parent subsidiary structure pursuant to the Share Swap Agreement in which TGI exchanged the swap shares for all of the issued and outstanding equity of GEM. Pursuant to the Share Swap Agreement, the purchase and sale of the swap shares was completed on March 11, 2021, but the issuance of the swap shares did not occur until October 27, 2021 when TGI amended its certificate of incorporation to increase the number of its authorized common stock to a number that was sufficient to issue the swap shares. As a result of the Share Swap Agreement, (i) GEM became the 100% subsidiary of TGI and Kok Pin "Darren" no longer had any control over the GEM ordinary shares and (ii) Kok Pin "Darren," the Initial GEM Stockholders and Chong Chan "Sam" Teo owned 100% of the shares of TGI common stock (Kok Pin "Darren" owning approximately 97%). Subsequent to the date of the Share Swap Agreement, Kok Pin "Darren" transferred 9,529,002 of his 10,000,000 shares of TGI common stock to 16 individuals and entities and currently owns less than 5% of our common stock.

On August 15, 2022, we had closed our initial underwritten public offering of 2,300,000 shares of common stock, par value \$0.00001 per share, at \$4.00 per share. Meanwhile we received net proceeds of approximately \$8.2 million, net of underwriting discounts and commissions and fees, and other estimated offering expenses amounted to approximately \$1.0 million.

We have created an innovative online-to-offline e-commerce platform business model offering consumers and merchants instant rebates and affiliate cashback programs, while providing a seamless e-payment solution with rebates in both e-commerce (i.e., online) and physical retailers/merchant (i.e., offline) settings.

Our proprietary product is an application branded "ZCITY App," which was developed through GEM. The ZCITY App was successfully launched in Malaysia on June 2020. GEM is equipped with the know-how and expertise to develop additional/add-on technology-based products and services to complement the ZCITY App, thereby growing its reach and user base.

Through simplifying a user's e-payment gateway experience, as well as by providing great deals, rewards and promotions with every use, we aim to make the ZCITY App Malaysia's top reward and loyalty platform. Our longer-term goal is for the ZCITY App and its ever-developing technology to become one of the most well-known commercialized applications more broadly in Southeast Asia and Japan. As of May 5, 2023, we had over 2,444,077 registered users and over 2,008 registered merchants.

Southeast Asia ("SEA") consumers have access to a plethora of smart ordering, delivery and "loyalty" websites and apps, but in our experience, SEA consumers very rarely receive personalized deals based on their purchases and behavior.

The ZCITY App targets consumer through the provision of personalized deals based on consumers' purchase history, location and preferences. Our technology platform allows us to identify the spending trends of our customers (the when, where, why, and how much). We are able to offer these personalized deals through the application of our proprietary artificial intelligence (or "AI") technology that scours the available database to identify and create opportunities to extrapolate the greatest value from the data, analyze consumer behavior and roll out attractive rewards-based campaigns for targeted audiences. We believe this AI technology is currently a unique market differentiator for the ZCITY App.

We operate our ZCITY App on the hashtag: "#RewardsOnRewards." We believe this branding demonstrates to users the ability to spend ZCITY App-based Reward Points (or "RP") and "ZCITY Cash Vouchers" with discount benefits at checkout. Additionally, users can earn rewards from selected e-Wallet or other payment methods.

ZCITY App users do not require any on-going credit top-up or need to provide bank card number with their binding obligations. We have partnered with Malaysia's leading payment gateway, IPAY88, for secure and convenient transactions. Users can use our secure platform and enjoy cashless shopping experiences with rebates when they shop with e-commerce and retail merchants through trusted and leading e-wallet providers such as Touch'n Go eWallet, Boost eWallet, GrabPay eWallet and credit card/online banking like the "FPX" (the Malaysian Financial Process Exchange) as well as more traditional providers such as Visa and Mastercard.

# Key Factors that Affect Operating Results

We believe the key factors affecting our financial condition and results of operations include the following:

## Our Ability to Create Value for Our Users and Generate Revenue

Our ability to create value for our users and generate our revenues from merchants is driven by the factors described below:

Number and volume of transactions completed by our consumers.

Consumers are attracted to ZCITY by the breadth of personalized deals/rewards and the interactive user experience our platform offers. The number and volume of transaction completed by our member consumers is affected by our ability to continue to enhance and expand our product and service offerings and improve the user experience.

#### Empowering data and technology.

Our ability to engage our member consumers and empower our merchants and their brands is affected by the breadth and depth of our data insights, such as the accuracy of our members' shopping preferences, and our technology capabilities and infrastructure, and our continued ability to develop scalable services and upgrade our platform user experience to adapt to the quickly evolving industry trends and consumer preferences.

## Our Investment in User Base, Technology, People and Infrastructure

We have made, and will continue to make, significant investments in our platform to attract consumers and merchants, enhance user experience and expand the capabilities and scope of our platform. We expect to continue to invest in our research and development team as well as in our technology capabilities and infrastructure, which will lower our margins but deliver overall long-term growth.

#### Inflation

Although Malaysia is experiencing a high inflation rate, we do not believe that inflation has had a material adverse effect on our business as March 31, 2023, but we will continue to monitor the effects of inflation on our business in future periods.

## **Supply Chain Disruptions**

Although there have been global supply chain disruptions as a result of the COVID-19 pandemic and Russia's recent invasion of Ukraine that may have affected the operations of some of our online and offline merchants, these disruptions have not had a material adverse effect on our business as of March 31, 2023, but we will continue to monitor the effects of supply chain disruptions on our business in future periods.,

## **Key Operating Metrics**

Our management regularly reviews a number of metrics to evaluate our business, measures our performance, identifies trends, formulates financial projections and makes strategic decisions. The main metrics we consider, and our results for each quarter since we launched ZCITY platform, are set forth in the table below:

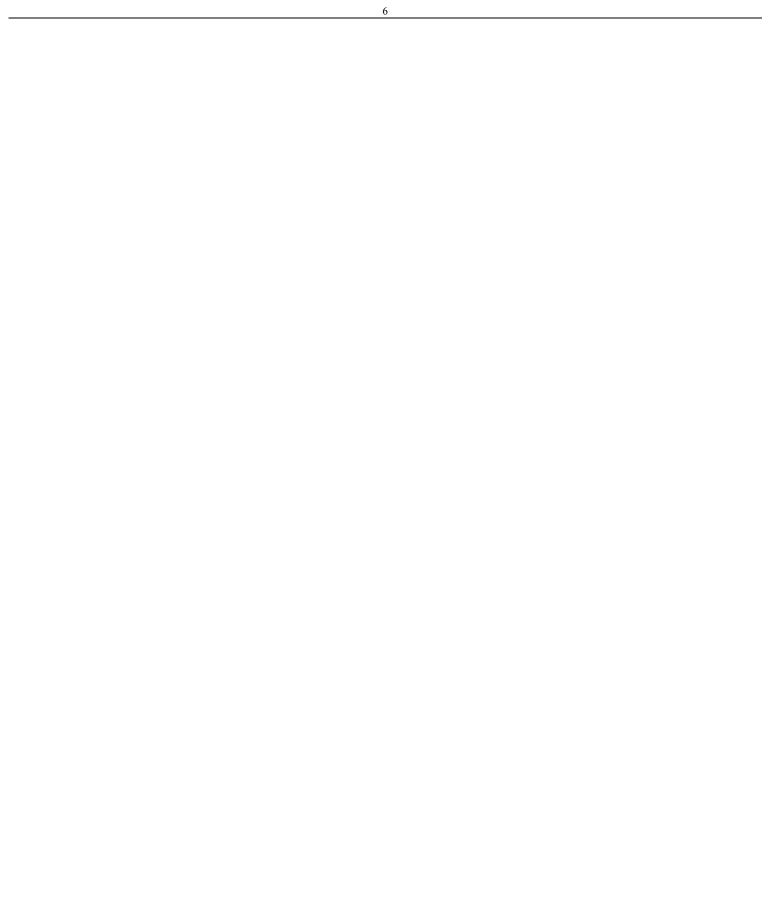
	For the quarters ended								
	March 31, 2021	June 30, 2021	September 30, 2021	December 31, 2021	March 31, 2022	June 30, 2022	September 30, 2022	December 31, 2022	March 31, 2023
Number of new registered user									
	281,470	262,784	245,582	288,540	364,218	466,534	234,179	143,654	98,248
Number of active users									
(2)	300,270	347,596	362,805	421,287	448,247	443,430	488,358	458,177	449,435
Number of new participating merchants	651	270	44	15	14	7	13	-	10

(1) Registered are persons who have registered on the ZCITY App.

(2) Active users are users who have logged into the ZCITY App at least once.

	As of	As of	As of	As of	As of	As of	As of	As of	As of
			September	December			September		
	March 31, 2021	June 30, 2021	30, 2021	31, 2021	March 31, 2022	June 30, 2022	30, 2022	December 31, 2022	March 31, 2023
					2022	2022	2022		
Accumulated registered users	340,338	603,122	848,704	1,137,244	1,501,462	1,967,996	2,202,175	2,345,829	2,444,077
Accumulated Participating									
merchants	1,635	1,905	1,949	1,964	1,978	1,985	1,998	1,998	2,008

We have experienced substantial growth in registered users and active users since we launched ZCITY platform in June 2020. As of March 31, 2023, we recorded 2,444,077 registered users and 449,435 active users from ZCITY platform. Our average percentage of growth of register and active users from the establishment of the ZCITY platform to the third quarter ended March 31, 2023 was approximately 102.6% and 199.4%, respectively.



However, the average percentage of growth of registered and active users decreased in the last eight quarters up to March 31, 2023 which was a result of decrease in purchasing of E-voucher from our vendor, eventually reduce the E-voucher available for sales, and attract less new registered and active user to join our ZCITY platform. Since our product and loyalty program revenue mainly consist of sales of E-voucher which bear a low profit margin, reduce in purchasing of E-voucher will allow us to reserve more working capital in developing our TAZTE Smart F&B system ("TAZTE"), which is a system that provides a one stop solution and digitalization transformation for all registered food and beverage ("F&B") outlets located in Malaysia. As TAZTE is a merchant-oriented program, we intend to utilize our user data to help our merchant customers to achieve higher business growth as well as increase our transaction revenue while we launch TAZTE in late December 2022. As we provided extended 365 days free trial for merchant participate in TAZTE, we have not generated any revenue from TAZTE for the nine months ended March 31, 2023. For 2023 and beyond, we do not expect to experience exponential growth rate in our registered and active users as we intend to maintain our E-voucher for sales in a steady level and increase our user's retention rate.

We continuously monitor the development and participation of active users as a proportion of its total registered user base to ensure the effectiveness of our marketing and feature implantation strategies. Accordingly, the proportion of total registered users that we consider active users at the end of each quarter is as follows:

Starting	Ending	Total registered users	Total active users	Total active users to total registered users
July 1, 2020	September 30, 2020	14,336	2,945	20.5%
October 1, 2020	December 31, 2020	58,868	42,225	71.7%
January 1, 2021	March 31, 2021	340,338	300,270	88.2%
April 1, 2021	June 30, 2021	603,122	347,596	57.6%
July 1, 2021	September 30, 2021	848,704	362,805	42.7%
October 1, 2021	December 31, 2021	1,137,244	421,287	37.0%
January 1, 2022	March 31, 2022	1,501,462	448,247	29.8%
April 1, 2022	June 30, 2022	1,967,996	443,430	22.5%
July 1, 2022	September 30, 2022	2,202,175	488,358	22.2%
October 1, 2022	December 31, 2022	2,345,829	458,177	19.5%
January 1, 2023	March 31, 2023	2,444,077	449,435	18.4%

We continuously monitor the development of the churn and retention rates of the active user base. Active users churn rate is the percentage of customers who had stop subscribing in our platform while retention rate is the percentage of customers who is retained in our platform. Accordingly, our churn and retention rates of the active user base at the end of each quarter is as follows:

			New active users			
Starting	Ending	Total active users	(registered within the quarter)	Existing active users	Active users churn rate	Active users retention rate
July 1, 2020	September 30, 2020	2,945	2,879	66	N/A	N/A
October 1, 2020	December 31, 2020	42,225	41,142	1,083	63.3%	36.7%
January 1, 2021	March 31, 2021	300,270	281,432	18,838	55.4%	44.6%
April 1, 2021	June 30, 2021	347,596	262,780	84,816	71.8%	28.2%
July 1, 2021	September 30, 2021	362,805	245,580	117,225	66.3%	33.7%
October 1, 2021	December 31, 2021	421,287	288,536	132,751	63.4%	36.6%
January 1, 2022	March 31, 2022	448,247	361,143	87,104	78.5%	21.5%
April 1, 2022	June 30, 2022	443,430	368,390	75,040	83.3%	16.7%
July 1,2022	September 30, 2022	448,358	146,036	342,322	22.8%	77.2%
October 1, 2022	December 31, 2022	458,177	104,191	353,986	27.5%	72.5%
January 1, 2023	March 31, 2023	449,435	81,921	367,514	19.8%	80.2%

The retention rate and churn rate for our active users are calculated as follows:

Retention rate of active users for	_	Existing active users
any quarter	_	Total active users in the past quarter
Churn rate of active users for any	_	Total active users from past quarter minus current quarter existing active users
quarter	_	Total active users in the past quarter

Over the last 24 months, we have used different strategies to build and maintain our users and increase their engagement. Initially, we focused on mass marketing strategies to attract registered users. Subsequently, we have shifted to a more targeted approach focused on increasing user engagement and user spending.

## **Results of Operation**

# For the three months March 31, 2023 and 2022

# Revenue

Our breakdown of revenues by categories for three months ended March 31, 2023 and 2022, respectively, is summarized below:

		Change				
	2023		%	2022	%	%
	(	Unaudited)		(Unaudited)		
Product and loyalty program revenue	\$	18,103,414	99.7%	\$ 21,084,145	99.9%	(14.1)%
Transaction revenue		20,742	0.1%	12,234	0.1%	69.5%
Member subscription revenue		27,957	0.2%	-	0.0%	100.0%
Total revenues	\$	18,152,113	100.0%	\$ 21,096,379	100.0%	(14.0)%

Total revenues decreased by approximately \$2.9 million or 14.0% to approximately \$18.2 million for the three months ended March 31, 2023 from approximately \$21.1 million for the three months ended March 31, 2022. The decrease was mainly attributable to decrease in product and loyalty program revenue.

# Product and loyalty program revenue

Product revenue was generated through sales of our e-voucher, health care products, and other products through our ZCITY platform while loyalty program revenue was recognized when our customers redeem their previously earned reward points from our loyalty program or upon expiration of the reward point. The product and loyalty program revenue decrease by approximately \$3.0 million or 14.1% to approximately \$18.1 million for the three months ended March 31, 2023 from approximately \$21.1 million for the same period in 2022. The decrease was mainly attribute to decrease in E-voucher purchasing which resulted in less E-voucher available for sales during the three months ended March 31, 2023. Such decrease in purchasing activities was due to our management's decision to reserve more working capital for developing TAZTE within the ZCITY platform as discussed in the key operating metrics section above.

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The transactions revenue primarily consists of fees charged to merchants for participating in our ZCITY platform upon successful sales transaction and payment service taken place between the merchants and their customers online. Our transaction revenue increased by approximately 69.5% to approximately \$21,000 for the three months ended March 31, 2023 from approximately \$12,000 for the same period in 2022. The increase was mainly attributable to the fact that we engaged with 2,008 local merchants to connect them with their customers through our ZCITY platform as of March 31, 2023 compared to 1,978 as of March 31, 2022. Our average percentage of growth of new merchants was approximately 25.3% throughout the quarters as of March 31, 2023 since the establishment of ZCITY platform. Despite of the slowdown in adding new merchants to our platform during the last seven quarters ended as of March 31, 2023, we expect our transaction revenue to increase as soon as the expiration of 365 days free trial from TAZTE that we launched in December 2022.

#### Member subscription revenue

Member subscription revenue primarily consists of fees charged to customers who signed up for Zmember, a membership program that includes exclusive saving, bonus, and referral rewards. Member subscription revenue increased by approximately 100.0% to approximately \$28,000 for the three months ended March 31, 2023 as compared to \$0 for the same period in 2022 as we launched the Zmember program for the quarter ended March 31, 2022 to enhance our customer engagement with our ZCITY platform. As of March 31, 2023, we had 18,984 customers who subscribed to our Zmember program.

# Cost of Revenue

Our breakdown of cost of revenues by categories for the three months ended March 31, 2023 and 2022, respectively, is summarized below:

	For	the Three M Marc		Ended	Change	
	20	23	2022		%	
	(Unau	dited)	(Un	audited)		
Product and loyalty program revenue	\$ 18	8,004,280	\$	21,080,872		(14.6)%
Total cost of revenue	\$ 18	8,004,280	\$	21,080,872		(14.6)%

Cost of revenues mainly consist of the purchases of the gift card or "E-voucher" pin code, and health care product which is directly attributable to our product revenue. Total cost of revenue decreased by approximately \$3.1 million or 14.6% for the three months ended March 31, 2023 compared with the same period in 2022. The decrease was in line with our decreased revenue.

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## Gross Profit

Our gross profit from our major revenue categories is summarized as follows:

	H Marc	Three Months Ended h 31, 2023 audited)	M	he Three Months Ended (arch 31, 2022 (Unaudited)	 Change	Percentage Change
Product and loyalty program revenue						
Gross profit	\$	99,134	\$	3,273	\$ 95,861	2,928.6%
Gross margin		0.5%		0.0%	0.5%	
Transaction revenue						
Gross profit	\$	20,742	\$	12,234	\$ 8,508	69.5%
Gross margin		100.0%		100.0%	-%	
Member subscription revenue						
Gross profit	\$	27,957	\$	-	\$ 27,957	100%
Gross margin		100.0%		-%	-%	
Total						
Gross profit	\$	147,833	\$	15,507	\$ 132,326	853.3%
Gross margin		0.8%		0.1%	0.7%	
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Our gross profit for the three months ended March 31, 2023 amounted to approximately \$148,000 as compared to approximately \$16,000 for the three months ended March 31, 2022. Gross margin was approximately 0.8% and 0.1% for the three months ended March 31, 2023 and 2022, respectively. The increase in gross profit was mainly due to increase in Member subscription revenue with much higher gross margin as we had more customers subscribed to our Zmember program as of March 31, 2023. In addition, the increase in gross profit margin was attributable to increase gross margin from product and loyalty program revenue as we received more purchase discount from our vendor.

### **Operating Expenses**

Our operating expenses consist of selling expenses, general and administrative expenses, research and development expenses, and stock-based compensation.

#### Selling expenses

Selling expenses amounted to approximately \$1.2 million and \$1.4 million for the three months ended March 31, 2023 and 2022, respectively. Representing a decrease of approximately \$0.2 million or 16.4%. The decrease was mainly attribute to decrease in marketing and promotion expense of approximately \$0.2 million related to promoting our ZCITY platform. Marketing and promotion expense consists of redemptions of reward points which is generated from non-spending related activities (registration as a new user, referral of a new user and Spin & Win eligibility to receive reward points) in exchange for discounted credit of purchasing our products upon conversion of using the reward points. For the three months ended March 31, 2023 and 2022, we incurred approximately \$0.5 million and \$0.4 million, respectively, in marketing and promotion expense, and recognized the same amount of product revenue at the time of redemption of the non-spending related activities reward points by our customers. The decrease in marketing and promotion expense was mainly due to decrease of new registered users, and eventually resulted in less redemption in non-spending related activities reward points by our customers.

#### General and administrative expense

General and administrative expenses amounted to approximately \$1.4 million and \$0.8 million for the three months ended March 31, 2023 and 2022, respectively. Representing an increase of approximately \$0.5 million or 66.5%. The increase was mainly due to increase in salary expense of approximately \$0.1 million and professional fee of approximately \$0.4 million as a result of expansion of our management and administration team to support our business operation.

## Research and development expenses

Research and development expense amounted to approximately \$106,000 and \$68,000 for the three months ended March 31, 2023 and 2022, respectively, representing 55.0% increase as we increase spending to maintain and enhance our mobile application or website to ensure our customer to have exceptional user experience while navigating within the ZCITY platform.

## Stock-Based Compensation expenses

Stock-based compensation expenses amounted to approximately \$0.4 million and \$0.3 million for the three months ended March 31, 2023 and 2022, respectively. The stockbased compensation incurred for the three months ended March 31, 2022 was from Exchange Listing LLC to assist us to become a public company in the United States. The stock-based compensation incurred for the three months ended March 31, 2023 was to compensate Voon Him "Victor" Hoo for his service as our former director.

#### Other Expense, net

Other expense, net amounted to approximately \$32,000 and \$0.6 million for the three months ended March 31, 2023 and 2022, respectively. The change was mainly attributable to decrease in amortization of debt discount of approximately \$0.2 million due to the conversion of our convertible note payable upon completion of our underwritten initial public offering in August 2022. The change was also attributable to decrease of interest expense of approximately \$0.4 million as we do not have any interest bearing convertible note outstanding as of March 31, 2023.

#### Provision for Income Taxes

Provision for income tax amounted to \$11,500 and \$3,900 for the three months ended March 31, 2023 and 2022, respectively. The amount was attributable to tax imposed on Treasure Global Inc from the State of Delaware, as we are required to remit franchise tax to the State of Delaware on an annual basis. We also were subject to controlled foreign corporations Subpart F income ("Subpart F") tax, which is a tax primarily on passive income from controlled foreign corporations with a tax rate of 35%. In addition, the Tax Cuts and Jobs Act imposed a global intangible low-taxed income ("GILTI") tax, which is a tax on certain off-shore earnings at an effective rate of 10.5% for tax years (50% deduction of the current enacted tax rate of 21%) with a partial offset for 80% foreign tax credits. If the foreign tax rate is 13.125% or higher, there will be no U.S. corporate tax after the 80% foreign tax credits are applied. For the three months ended March 31, 2023 and 2022, our foreign subsidiary did not generate any income that are subject to Subpart F tax and GILTI tax.

## Net Loss

Our net loss decreased by approximately \$0.3 million from approximately \$3.2 million for the three months ended March 31, 2022 to approximately \$2.9 million for the three months ended March 31, 2023, predominately due to the reasons as discussed above.

## For the nine months March 31, 2023 and 2022

## Revenue

Our breakdown of revenues by categories for nine months ended March 31, 2023 and 2022, respectively, is summarized below:

		For the Nine Months Ended March 31,						
	2023		%	2022	%	%		
	(	Unaudited)		(Unaudited)				
Product and loyalty program revenue	\$	53,869,754	99.5%	\$ 63,359,960	99.7%	(15.0)%		
Transaction revenue		53,086	0.1%	40,853	0.1%	29.9%		
Agent subscription revenue		-	-%	15	0.1%	(100.0)%		
Member subscription revenue		229,781	0.4%	39,552	0.1%	481.0%		
Total revenues	\$	54,152,621	100.0%	\$ 63,440,380	100.0%	(14.6)%		



Total revenues decreased by approximately \$9.3 million or 14.6% to approximately \$54.2 million for the nine months ended March 31, 2023 from approximately \$63.4 million for the nine months ended March 31, 2022. The decrease was mainly attributable to decrease in product and loyalty program revenue.

## Product and loyalty program revenue

Product revenue was generated through sales of our e-voucher, health care products, and other products through our ZCITY platform while loyalty program revenue was recognized when our customers redeem their previously earned reward points from our loyalty program or upon expiration of the reward point. The product and loyalty program revenue decrease by approximately \$9.5 million or 15.0% to approximately \$53.9 million for the nine months ended March 31, 2023 from approximately \$63.4 million for the same period in 2022. The decrease was mainly attributable to decrease in E-voucher purchasing which resulted in less E-voucher available for sales during the nine months ended March 31, 2023. Such decrease in purchasing activities was due to our management's decision to reserve more working capital for developing TAZTE within the ZCITY platform as discussed in the key operating metrics section above.

#### Transaction revenue

The transaction revenue primarily consists of fees charged to merchants for participating in our ZCITY platform upon successful sales transaction and payment service taken place between the merchants and their customers online. Our transaction revenue increased by 29.9% to approximately \$53,000 for the nine months ended March 31, 2023 from approximately \$41,000 for the same period in 2022. The increase was mainly attributable to the fact that we engaged with 2,008 local merchants to connect them with their customers through our ZCITY platform as of March 31, 2023 compared to 1,978 as of March 31, 2022. Our average percentage of growth of new merchants was approximately 25.3% throughout the quarters as of March 31, 2023 since the establishment of ZCITY platform. Despite of the slowdown in adding new merchants to our platform during the last seven quarters ended as of March 31, 2023, we expect our transaction revenue to increase as soon as the 365 days free trial from TAZTE that we launched in December 2022 expires.

### Agent subscription revenue

Agent subscription revenue primarily consists of fees charged to the agents in exchange for rights by introducing merchants to join our merchant network and to earn a future fixed percentage of commission fees upon completion of each sales transaction between the referred merchants and their customers. We did not recognize any Agent subscription revenue for the nine months ended March 31, 2023 mainly due to our shift of business strategies to Zmember subscription revenue which is a member oriented program designated to attract more customer to engage with our ZCITY platform. As we abandoned the agent subscription program, we will not generate any agent subscription revenue going forward.

#### Member subscription revenue

Member subscription revenue primarily consists of fees charged to customers who signed up for Zmember, a membership program that includes exclusive saving, bonus, and referral rewards. Member subscription revenue increased by 481.0% to approximately \$0.2 million for the nine months ended March 31, 2023 as compared to approximately \$40,000 for the same period in 2022 as we launched the Zmember program for the quarter ended in March 31, 2022 to enhance our customer engagement with our ZCITY platform. As of March 31, 2023, we had 18,984 customers who subscribed to our Zmember program.

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## Cost of Revenue

Our breakdown of cost of revenues by categories for the nine months ended March 31, 2023 and 2022, respectively, is summarized below:

	For the Nine Months Ended					
		March 31,			Change	
		2023		2022	%	
	(	Unaudited)	(	Unaudited)		
Product and loyalty program revenue	\$	53,700,540	\$	63,213,814	(	(15.0)%
Total cost of revenue	\$	53,700,540	\$	63,213,814	(	(15.0)%

Cost of revenues mainly consist of the purchases of the gift card or "E-voucher" pin code, and health care product which is directly attributable to our product revenue. Total cost of revenue decreased by approximately \$9.5 million or 15.0% for the nine months ended March 31, 2023 compared with the same period in 2022. The decrease was in line with our decreased of revenue.

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#### Gross Profit

Our gross profit from our major revenue categories is summarized as follows:

	For	the Nine Months	Foi	• the Nine Months		
		Ended		Ended		Percentage
	Ν	Iarch 31, 2023	l	March 31, 2022	Change	Change
		(Unaudited)		(Unaudited)	 	
Product and loyalty program revenue						
Gross profit	\$	169,214	\$	146,146	\$ 23,068	15.8%
Gross margin		0.3%		0.2%	0.1%	
Transaction revenue						
Gross profit	\$	53,086	\$	40,853	\$ 12,233	29.9%
Gross margin		100%		100.0%	-%	
Agent subscription revenue						
Gross profit	\$	-	\$	15	\$ (15)	100.0%
Gross margin		-%		100.0%	(100. <u>0</u> )%	
Member subscription revenue						
Gross profit	\$	229,781	\$	39,552	\$ 190,229	481.0%
Gross margin		100.0%		100.0%	-%	
Total						
Gross profit	\$	452,081	\$	226,566	\$ 225,515	99.5%
Gross margin		0.8%		0.4%	0.4%	

Our gross profit for the nine months ended March 31, 2023 amounted to approximately \$0.5 million as compared to approximately \$0.2 million for the nine months ended March 31, 2022. Gross margin was approximately 0.8% and 0.4% for the nine months ended March 31, 2023 and 2022, respectively. The increase in gross profit was mainly due to increase in member subscription revenue as we had more customer subscriptions to our Zmember program as of March 31, 2023. The increase in gross margin of 0.4% was attributable to increase of gross profit from Member subscription revenue with much higher gross margin.



## **Operating** Expenses

Our operating expenses consist of selling expenses, general and administrative expenses, research and development expenses, and stock-based compensation.

#### Selling expenses

Selling expenses amounted to approximately \$3.7 million and \$5.0 million for the nine months ended March 31, 2023 and 2022, respectively. Representing a decrease of approximately \$1.3 million or 25.7%. The decrease was mainly attributable to decrease in marketing and promotion expense of approximately \$1.2 million related to promoting our ZCITY platform. Marketing and promotion expense consists of redemptions of reward points which is generated from non-spending related activities (registration as a new user, referral of a new user and Spin & Win eligibility to receive reward points) in exchange for discounted credit of purchasing our products upon conversion of using the reward points. For the nine months ended March 31, 2023 and 2022, we incurred approximately \$1.5 million and \$2.2 million, respectively, in marketing and promotion expense, and recognized the same amount of product revenue at the time of redemption of the non-spending related activities reward points by our customers. The decrease of new registered user, and eventually resulted in less redemption in non-spending related activities reward points by our customers.

## General and administrative expense

General and administrative expenses amounted to approximately \$3.0 million and \$1.9 million for the nine months ended March 31, 2022 and 2021, respectively. Representing an increase of approximately \$1.1 million or 60.7%. The increase was mainly due to increase in salary expense of approximately \$0.5 million and professional fee of approximately \$0.6 million as a result of expansion of management and administration team to support our business operation.

#### Research and development expenses

Research and development expense amounted to approximately \$0.4 million and \$0.3 million for the nine months ended March 31, 2023 and 2022, respectively, representing 54.1% increase as we increase spending to maintain and enhance our mobile application or website to ensure our customer to have exceptional user experience while navigating within the ZCITY platform.

#### Stock-Based Compensation expenses

Stock-based compensation expenses amounted to approximately \$0.8 million and \$1.0 million for the nine months ended March 31, 2023 and 2022 respectively, representing decrease of approximately \$0.1 million. The stock-based compensation incurred for the nine months ended March 31, 2022 are from Exchange Listing LLC (the "Consultant"). The decreased was mainly due to the Consultant completed its service during last quarter ended December 31, 2022. The decrease was offset by additional stock-based compensation issued to Voon Him "Victor" Hoo for his service as our former director amounted to approximately \$0.4 million for the nine months ended March 31, 2023.

#### Other Expense, net

Other expense, net amounted to approximately \$1.0 million and \$1.2 million for the nine months ended March 31, 2023 and 2022, respectively. Representing a decrease of approximately \$0.2 million or 16.6%. The decrease was mainly attributable to decrease of interest expense of approximately \$0.7 million as we do not have less interest bearing convertible note outstanding as of March 31, 2023. The decrease was offset by increase in amortization of debt discount of approximately \$0.5 million as we recognized approximately \$0.5 million of debt discount from additional convertible note payable incurred, and eventually increase the amortization for the nine months ended March 31, 2023.



## Provision for Income Taxes

Provision for income tax amounted to \$34,500 and \$12,600 for the nine months ended March 31, 2023 and 2022, respectively. The amount was attributable to tax imposed on Treasure Global Inc from the State of Delaware, as we are required to remit franchise tax to the State of Delaware on an annual basis. We also were subject to controlled foreign corporations Subpart F income ("Subpart F") tax, which is a tax primarily on passive income from controlled foreign corporations with a tax rate of 35%. In addition, the Tax Cuts and Jobs Act imposed a global intangible low-taxed income ("GILTI") tax, which is a tax on certain off-shore earnings at an effective rate of 10.5% for tax years (50% deduction of the current enacted tax rate of 21%) with a partial offset for 80% foreign tax credits. If the foreign tax rate is 13.125% or higher, there will be no U.S. corporate tax after the 80% foreign tax credits are applied. For the nine months ended March 31, 2023 and 2022, our foreign subsidiary did not generate any income that are subject to Subpart F tax and GILTI tax.

## Net Loss

Our net loss decreased by approximately \$0.6 million from approximately \$9.2 million for the nine months ended March 31, 2023 to approximately \$8.6 million for the nine months ended March 31, 2022, predominately due to the reasons as discussed above.

## Liquidity and Capital Resources

In assessing liquidity, we monitor and analyze cash on-hand and operating expenditure commitments. Our liquidity needs are to meet working capital requirements and operating expense obligations. To date, we financed our operations primarily through cash flows from contribution from stockholders, issuance of convertible notes, related party loans, and our completion of initial underwritten public offering.

As of March 31, 2023 and June 30, 2022, we had approximately \$4.1 million and \$1.8 million, respectively, in cash and cash equivalent which primarily consists of bank deposits, which are unrestricted as to withdrawal and use.

On August 15, 2022, we had closed our initial underwritten public offering of 2,300,000 shares of common stock, par value \$0.00001 per share, at \$4.00 per share. We had received aggregate net proceeds from the closing of approximately \$8.2 million, after deducting underwriting discounts and commissions and fees, and other estimated offering expenses which amounted to approximately \$1.0 million.

On February 28, 2023, we issued a convertible note to a third party in the principal amount of \$2,000,000. Upon completion of this transaction, we received \$1,840,000 in proceeds from the third party net of discount. The convertible note accrues or will accrue interest at 4% per annum and has a 12-month term.

After the completion of the underwritten initial public offering, following the conversion of convertible notes payable, net of unamortized discounts to equity, along with issuance of a convertible note, our working capital was able to change from a deficit of approximately \$15.9 million as of June 30, 2022 to a positive working capital of approximately \$2.1 million as of March 31, 2023.

Despite of receiving the net proceeds from our initial underwritten public offering, our management is of the opinion that we will not have sufficient funds to meet the working capital requirements and debt obligations as they become due starting from one year from the date of this report due to our recurring loss. Therefore, our management has determined there is substantial doubt about our ability to continue as a going concern. If we are unable to generate significant revenue, we may be required to curtail or cease our operations. Management is trying to alleviate the going concern risk through the following sources:

Equity financing to support our working capital;

Other available sources of financing (including debt) from Malaysian banks and other financial institutions; and

Financial support and credit guarantee commitments from our related parties.

There, however, is no guarantee that the substantial doubt about our ability to continue as a going concern will be alleviated.



The following summarizes the key components of our cash flows for the nine months ended March 31, 2023 and 2022:

	For the Nine Months Ended				
		March 31, 2023		March 31, 2022	
		(Unaudited)		(Unaudited)	
Net cash used in operating activities	\$	(7,028,342)	\$	(5,925,600)	
Net cash used in investing activities		(83,639)		(251,069)	
Net cash provided by financing activities		9,514,607		4,927,888	
Effect of exchange rate on cash and cash equivalents		(153,185)		(61,847)	
Net change in cash and cash equivalents	\$	2,249,441	\$	(1,310,628)	

## **Operating** Activities

Net cash used in operating activities for the nine months ended March 31, 2023 was approximately \$7.0 million and were mainly comprised of the net loss of approximately \$8.6 million, increase of prepayments of approximately \$0.2 million as our vendors required us to make deposit to secure the purchase, and increase of approximately \$0.3 million in other receivable and other current assets as we prepaid IT maintenance fee to a third party service provider. The net cash used in operating activities was mainly offset by amortization of debt discount of approximately \$1.0 million, and stock-based compensation of approximately \$0.8 million.

Net cash used in operating activities for the nine months ended March 31, 2022 was approximately \$5.9 million and were mainly comprised of the net loss of approximately \$9.2 million. The net cash used in operating activities was mainly offset by amortization of debt discount of approximately \$0.5 million, stock-based compensation of approximately \$1.0 million, decrease of inventories of approximately \$0.3 million as we improved our inventories turnover rate due to demand of our product, increase in accounts payable (including related parties) of approximately \$0.3 million, increase of contract liability of approximately \$0.1 million as we have deferred member subscription revenue based on its terms, and the increase in other payables and accrued liability of approximately \$1.1 million mainly related to the accrued professional expenses.

## **Investing** Activities

Net cash used in investing activities for nine months ended March 31, 2023 was approximately \$84,000, which was in respect of purchase of equipment for our operations.

Net cash used in investing activities for the nine months ended March 31, 2022 was approximately \$251,000, which was in respect of leasehold improvement for our operations.

## **Financing** Activities

Net cash provided by financing activities for the nine months ended March 31, 2023 was approximately \$9.5 million, which were mainly comprised of proceeds received from the issuance of convertible note from third parties of approximately \$4.5 million, proceeds received from our initial public offering of approximately \$8.2 million, and proceeds received from third party of approximately \$0.6 million, offset by repayment to related parties and third parties loan of approximately \$3.7 million, repayment of senior note of \$65,000, and \$15,000 payment of deferred offering costs.

Net cash provided by financing activities for the nine months ended March 31, 2022 was approximately \$4.9 million, which were mainly comprised of proceeds received from the issuance of convertible note of approximately \$5.0 million, offset by approximately \$48,000 increase in deferred offering costs, and approximately \$29,000 repayment to related parties payable.

## **Off-Balance Sheet Arrangementss**

As of the date of this Report, we have the following off-balance sheet arrangements that are likely to have a future effect on our financial condition, revenues or expenses, results of operations and liquidity:

## Commitment

On May 1, 2023, our subsidiary Morgan enter into a worldwide master license agreement ("License Agreement") with Morganfield's Holdings Sdn Bhd ("Licensor"), an unrelated third party. Pursuant to the License agreement, the Licensor agreed to grant Morgan with the exclusive worldwide license for right of use in Morganfield's Trademark ("Trademark") for a period of five years. During the five years license period, Morgan will need to pay the licensor for monthly license fee in an aggregate total of minimum payment of approximately \$1.5 million or 40% of the total monthly collection from Morgan's sub-licensees, whichever is higher.

#### **Critical Accounting Estimate**

Our unaudited condensed consolidated financial statements and accompanying notes have been prepared in accordance with U.S. GAAP. The preparation of these unaudited condensed consolidated financial statements and accompanying notes requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. We have identified certain accounting estimates that are significant to the preparation of our financial statements. These estimates are important for an understanding of our financial condition and results of operation. Certain accounting estimates are particularly sensitive because of their significance to financial statements and because of the possibility that future events affecting the estimate may differ significantly from management's current judgments. We believe the following critical accounting estimates and judgments used in the preparation of our financial statements.

The preparation of these unaudited condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the date of the unaudited condensed consolidated financial statements and the reported amounts of revenues and expenses during the periods presented. Significant accounting estimates reflected in our consolidated financial statements include the estimated retail price per point and estimated breakage to calculate the revenue recognized in our loyalty program revenue, the useful lives of property and equipment, impairment of long-lived assets, allowance for doubtful accounts, realization of deferred tax assets and uncertain tax position, fair value of our stock price to determine the beneficial conversion feature ("BCF") within the convertible note, fair value of the stock-based compensation, and fair value of the warrants issued. Actual results could differ from these estimates.

## Accounts receivable, net

Accounts receivable are recorded at the invoiced amount less an allowance for any uncollectible accounts and do not bear interest, which are due after 30 days. Accounts receivable include money due from agent subscription revenue and sales of health care product on its ZCITY platform. Management reviews the adequacy of the allowance for doubtful accounts on an ongoing basis, using historical collection trends and aging of receivables. Management also periodically evaluates individual customer's financial condition, credit history, and the current economic conditions to make adjustments in the allowance when it is considered necessary. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. Our management continues to evaluate the reasonableness of the valuation allowance policy and update it if necessary. Our allowance for accounts receivables were \$227, as of March 31, 2023 and June 30, 2022, respectively.



## Inventories

Inventories are stated at the lower of cost or net realizable value, cost being determined on a first-in-first-out method. Costs include gift card or "E-voucher" pin code which are purchased from our suppliers as merchandized goods or store credit, and healthcare products. Management compares the cost of inventories with the net realizable value and if applicable, an allowance is made for writing down the inventory to its net realizable value, if lower than cost. On an ongoing basis, inventories are reviewed for potential write-down for estimated obsolescence or unmarketable inventories which equals the difference between the costs of inventories and the estimated net realizable value based upon forecasts for future demand and market conditions. When inventories are written-down to the lower of cost or net realizable value, it is not marked up subsequently based on changes in underlying facts and circumstances. As of March 31, 2023 and June 30, 2022, no write-down for estimated obsolescence or unmarketable inventories were recorded.

#### Other receivables and other current assets, net

Other receivables and other current assets primarily include refundable advance to third party service provider and other deposits. Management regularly reviews the aging of receivables and changes in payment trends and records allowances when management believes collection of amounts due are at risk. Accounts considered uncollectable are written off against allowances after exhaustive efforts at collection are made. No allowance of other receivable and other current assets were recorded as of March 31, 2023 and June 30, 2022.

## Prepayments

Prepayments and deposits are mainly cash deposited or advanced to suppliers for future inventory purchases. This amount is refundable and bears no interest. For any prepayments determined by management that such advances will not be in receipt of inventories, services, or refundable, we will recognize an allowance account to reserve such balances. Management reviews our prepayments on a regular basis to determine if the allowance is adequate, and adjusts the allowance when necessary. Delinquent account balances are written-off against allowance for doubtful accounts after management has determined that the likelihood of collection is not probable. Our management continues to evaluate the reasonableness of the valuation allowance policy and updates it if necessary. No allowance of prepayments were recorded as of March 31, 2023 and June 30, 2022.

## Impairment for long-lived assets

Long-lived assets, including property and equipment with finite lives are reviewed for impairment whenever events or changes in circumstances (such as a significant adverse change to market conditions that will impact the future use of the assets) indicate that the carrying value of an asset may not be recoverable. We assessed the recoverability of the assets based on the undiscounted future cash flows the assets are expected to generate and recognize an impairment loss when estimated undiscounted future cash flows expected to result from the use of the asset plus net proceeds expected from disposition of the asset, if any, are less than the carrying value of the asset. If an impairment is identified, we would reduce the carrying amount of the asset to its estimated fair value based on a discounted cash flows approach or, when available and appropriate, to comparable market values. No impairment for long-lived assets were recorded as of March 31, 2023 and June 30, 2022.

#### Revenue recognition

#### Loyalty program

## - Performance obligations satisfied over time

Our ZCITY reward loyalty program allows members to earn points on purchases that can be redeemed for rewards that include discounts on future purchases. When members purchase our product or make purchase with our participated vendor through ZCITY, we allocate the transaction price between the product or service, and the reward points earned based on the relative stand-alone selling prices and expected point redemption. The portion allocated to the reward points is initially recorded as contract liability and subsequently recognized as revenue upon redemption or expiration.

The two primary estimates utilized to record the contract liability for reward points earned by members are the estimated retail price per point and estimated breakage. The estimated retail price per point is based on the actual historical retail prices of product purchased or service obtained through the redemption of reward points. We estimate breakage of reward points based on historical redemption rates. We continually evaluate our methodology and assumptions based on developments in retail price per point redeemed, redemption patterns and other factors. Changes in the retail price per point and redemption rates have the effect of either increasing or decreasing the contract liability through current period revenue by an amount estimated to represent the retail value of all points previously earned but not yet redeemed by loyalty program members as of the end of the reporting period.

#### Income taxes

Deferred taxes are accounted for using the asset and liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the unaudited condensed consolidated financial statements and the corresponding tax basis used in the computation of assessable tax profit. In principle, deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilized. Deferred tax is calculated using tax rates that are expected to apply to the period when the asset is realized or the liability is settled. Deferred tax is charged or credited in the income statement, except when it is related to items credited or charged directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Current income taxes are provided for in accordance with the laws of the relevant taxing authorities.

An uncertain tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

#### Stock-based compensation

We recognize compensation costs resulting from the issuance of stock-based awards to third party consultant and former director as an expense in the statements of operations over the requisite service period based on a measurement of fair value for each stock-based award. The fair value of each warrants and common stock granted are estimated as of the date of grant using the Black-Scholes-Merton option-pricing model. The fair value is amortized as compensation cost on a straight-line basis over the requisite service period of the awards. The Black-Scholes-Merton option-pricing model includes various assumptions, including the fair market value of the common stock of the Company, expected life of stock options, the expected volatility and the expected risk-free interest rate, among others. These assumptions reflect the Company's best estimates, but they involve inherent uncertainties based on market conditions generally outside the control of the Company. The fair value of the stock-based compensation were estimated to be \$819,332 and \$962,938 for the nine months ended March 31, 2023 and 2022, respectively.

## Convertible notes

We evaluate our convertible notes to determine if those contracts or embedded components of those contracts qualify as derivatives. The result of this accounting treatment is that the fair value of the embedded derivative is recorded at fair value each reporting period and recorded as a liability. In the event that the fair value is recorded as a liability, the change in fair value is recorded in the statements of operations as other income or expense.

In circumstances where the embedded conversion option in a convertible instrument is required to be bifurcated and there are also other embedded derivative instruments in the convertible instrument that are required to be bifurcated, the bifurcated derivative instruments are accounted for as a single, compound derivative instrument.

If the conversion features of conventional convertible debt provide for a rate of conversion that is below market value at issuance, this feature is characterized as a BCF. A BCF is recorded by us as a debt discount pursuant to ASC Topic 470-20 "Debt with Conversion and Other Options." In those circumstances, the convertible debt is recorded net of the discount related to the BCF, and we amortize the discount to interest expense, over the life of the debt.

## Warrants

We account for warrants as equity-classified instruments in accordance with ASC 480 and ASC 815. The fair value of each warrant granted is estimated as of the date of grant using the Black-Scholes-Merton option-pricing model. The fair value is amortized as compensation cost on a straight-line basis over the requisite service period of the awards. The Black-Scholes-Merton option-pricing model includes various assumptions, including the fair market value of our common stock, expected life of stock options, the expected volatility and the expected risk-free interest rate, among others. These assumptions reflect our best estimates, but they involve inherent uncertainties based on market conditions generally outside our control. Based on the above assumption, the fair value of the warrants were estimated to be \$175,349 as of March 31, 2023.

# **Recent Accounting Pronouncements**

See Note 2 of the notes to the unaudited condensed consolidated financial statements included elsewhere in this report for a discussion of recently issued accounting standards.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Not required under Regulation S-K for "smaller reporting companies."

## ITEM 4. CONTROLS AND PROCEDURES. DISCLOSURE CONTROLS AND PROCEDURES.

## Evaluation of Disclosure Controls and Procedures

Our disclosure controls and procedures are designed to ensure that the information we are required to disclose in reports that we file or submit under the Securities Exchange Act of 1934, as amended (the "Exchange Act") is recorded, processed, summarized, and reported within the time periods specified in Securities and Exchange Commission ("SEC") rules and forms, and that such information is accumulated and communicated to our management to allow timely decisions regarding required disclosure.

Our management, with the participation and supervision of our Chief Executive Officer and our Chief Financial Officer, have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this quarterly report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that as of such date, our disclosure controls and procedures were not, in design and operation, effective as of March 31, 2023 at a reasonable assurance level due to the material weaknesses in internal control over financial reporting described below:

we did not have sufficient full-time personnel with appropriate levels of accounting knowledge and experience to monitor the daily recording of transactions, address complex United States of America generally accepted accounting principles ("U.S. GAAP") accounting issues and to prepare and review financial statements and related disclosures under U.S. GAAP;

we lack a functional internal audit department or personnel that monitors the consistencies of the preventive internal control procedures and lack of adequate policies and procedures in internal audit function to ensure that our policies and procedures have been carried out as planned;

we lack proper procedures developed and implemented for information technology ("IT") risk assessment and vulnerability management;



we lack proper procedures developed and implemented for access to systems and data, which include user account management and password management;

we lack proper procedures developed and implemented for segregation of duties and related monitoring;

we lack proper procedures identified related party transaction which lead to revision of previously issued financial statements (See Note 2 of the accompanying consolidated financial statement footnotes); and

we lack proper procedures developed and implemented for third party IT service vendor risk assessment and management.

A material weakness is a deficiency, or a combination of deficiencies, within the meaning of Public Company Accounting Oversight Board Auditing Standard AS 2201, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis.

Following the identification of the material weaknesses, we plan to take remedial measures including:

hiring more qualified accounting personnel with relevant U.S. GAAP and SEC reporting experience and qualifications to strengthen the financial reporting function and to set up a financial and system control framework;

implementing regular and continuous U.S. GAAP accounting and financial reporting training programs for our accounting and financial reporting personnel;

develop policies and procedures for IT risk assessment;

develop policies and procedures for user account management and password management compliance;

develop policies and procedures for IT risk assessment for segregation of duties and related monitoring;

establishing internal audit function by engaging an external consulting firm to assist us with assessment of Sarbanes-Oxley Act of 2002 compliance requirements and improvement of overall internal control; and

strengthening corporate governance.

## Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting identified in management's evaluation pursuant to Rules 13a-15(f) and 15d-15(f) under the Exchange Act during the quarter ended March 31, 2023 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEDINGS.

We may be subject to legal disputes and subject to claims that arise in the ordinary course of business. We are not a party or subject to any pending legal proceedings the resolution of which is expected to have a material adverse effect on our business, operating results, cash flows or financial condition.

## ITEM 1A. RISK FACTORS.

As a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934, as amended, and in item 10(f)(1) of Regulation S-K, we are electing scaled disclosure reporting obligations and therefore are not required to provide the information requested by this item. In any event, there have been no material changes in our risk factors as previously disclosed in our Annual Report on Form 10-K for the year ended June 30, 2022, filed with the U.S. Securities and Securities Exchange Commission on December 5, 2022.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

(A) Unregistered Sales of Equity Securities

(a) Issuance of Capital Stock.

None.

(b) <u>Warrants</u>.

None.

(B) Use of Proceeds

Not applicable.

(C) Issuer Purchases of Equity Securities

None.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

# ITEM 4. MINE SAFETY DISCLOSURES.

Not Applicable.

## ITEM 5. OTHER INFORMATION.

None.

## **ITEM 6. EXHIBITS**

## EXHIBIT INDEX

Exhibit	
No.	Description
3.1*	Certificate of Incorporation of the Registrant
<u>3.2*</u>	Bylaws of the Registrant
3.3*	Amendment to Certificate of Incorporation of the Registrant
4.1* 4.2+	Form of Underwriter Warrant
<u>4.2+</u>	Convertible Debenture dated February 28, 2023
10.1*	Collaboration Agreement dated March 21, 2022 between GEM Reward SDN BHD and TNG Digital SDN BHD
10.2*	Business Partner Agreement dated February 8, 2022 between Public Bank and Gem Reward Sdn Bhd
10.3*	Agreement dated August 6, 2021 between iPay88 (M) Sdn. Bhd. and Gem Reward Sdn Bhd.
10.4*	Partnership Agreement dated as of December 16, 2021 between Gem Reward Sdn Bhd and Digi Telecommunications Sdn Bhd
10.5*	Collection Services Agreement dated as of August 11, 2021 between ATX Distribution Sdn Bhd and Gem Reward Sdn Bhd
10.6*	Service Provider Agreement effective January 1, 2022 between Coup Marketing Asia Pacific Sdn. Bhd. d/b/a Pay's Gift and Gem Reward Sdn. Bhd.
<u>10.7*</u>	Reseller Agreement dated April 12, 2021 between MOL Accessportal Sdn. Bhd. d/b/a Razer Gold and Gem Reward Sdn. Bhd.
<u>10.8*</u>	Merchant Services Agreement dated August 17, 2021 between Morganfield's and Gem Reward Sdn. Bhd.
<u>10.9*</u>	Merchant Services Agreement dated August 17, 2021 between The Alley and Gem Reward Sdn. Bhd.
10.10*	Merchant Services Agreement dated August 17, 2021 between Hui Lau Shan and Gem Reward Sdn. Bhd.
<u>10.11*</u>	Employment Agreement dated July 1, 2020 between Chong Chan "Sam" Teo and the Registrant
<u>10.12*</u>	Employment Agreement dated October 15, 2020 between Yee Fei "Jaylvin" Chan and the Registrant
<u>10.13*</u>	Employment Agreement dated March 1, 2021 between Su Huay "Sue" Chuah and the Registrant
10.14*	Employment Agreement dated June 1, 2021 between Voon Him "Victor" Hoo and the Registrant
<u>10.15*</u>	Employment Agreement dated June 16, 2021 between Su Chen "Chanell" Chuah and the Registrant
<u>10.16*</u>	Consulting Agreement dated July 1, 2021 between Exchange Listing, LLC and the Registrant
<u>10.17**</u>	Extension of Voon Him "Victor" Hoo Employment Agreement dated June 15, 2022
<u>10.18+</u>	Securities Purchase Agreement by and between the Registrant and YA II PN, Ltd dated February 28, 2023
<u>10.19+</u>	Registration Rights Agreement by and between the Company and YA II PN, Ltd dated February 28, 2023
<u>31.1***</u>	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

<u>31.2***</u>	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1****	Certifications of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2****	Certifications of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Incorporated by reference to the Company's Registration Statement on Form S-1 (No. 333-264364), filed on August 11, 2022.

\*\* Incorporated by reference to the Company's Annual Report on Form 10-K for the year ended June 30, 2022, filed with the SEC on December 5, 2022.

\*\*\* Filed herewith.

\*\*\*\* Exhibits 32.1 and 32.2 are being furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, nor shall such exhibits be deemed to be incorporated by reference in any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as otherwise specifically stated in such filing.

+ Incorporated by reference to the Company's Current Report on Form 8-K, filed with the SEC on March 1, 2023.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	TREASURE GLOBAL INC	
Dated: May 8, 2023	/s/ Chong Chan "Sam" Teo Chong Chan "Sam" Teo	
	Chief Executive Officer and Director (Principal Executive Officer)	
Dated: May 8, 2023	/s/ Yee Fei "Jaylvin" Chan Yee Fei "Jaylvin" Chan Chief Financial Officer (Principal Financial and Accounting Officer)	

## CERTIFICATION OF PRINCIPAL EXECTUIVE OFFICER PURSUANT TO RULE 13a-14(a)/15d-14(a), AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Chong Chan "Sam" Teo, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Treasure Global Inc;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(f)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2023

/s/ Chong Chan "Sam" Teo

Name: Chong Chan "Sam" Teo Title: Chief Executive Officer and Director (Principal Executive Officer)

## CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO RULE 13a-14(a)/15d-14(a), AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Yee Fei "Jaylvin" Chan, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Treasure Global Inc;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(f)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2023

/s/ Yee Fei "Jaylvin" Chan

Name: Yee Fei "Jaylvin" Chan Title: Chief Financial Officer (Principal Financial and Accounting Officer)

## CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, I, Chong Chan "Sam" Teo, the Chief Executive Officer of Treasure Global Inc (the "Company"), hereby certify, that, to my knowledge:

1. The Quarterly Report on Form 10-Q for the period ended March 31, 2023 (the "Report") of the Company fully complies with the requirements of Section 13(a) and 15(d) of the Securities Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 8, 2023

/s/ Chong Chan "Sam" Teo

Name: Chong Chan "Sam" Teo Title: Chief Executive Officer and Director (Principal Executive Officer)

## CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, I, Yee Fei "Jaylvin" Chan, the Chief Financial Officer of Treasure Global Inc (the "Company"), hereby certify, that, to my knowledge:

1. The Quarterly Report on Form 10-Q for the period ended March 31, 2023 (the "Report") of the Company fully complies with the requirements of Section 13(a)/15(d) of the Securities Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 8, 2023

/s/ Yee Fei "Jaylvin" Chan

Name: Yee Fei "Jaylvin" Chan Title: Chief Financial Officer (Principal Financial and Accounting Officer)